Case 1:17-cr-00630-ER Document 197 Filed 12/12/19 Page 1 of 178

JBD3SCO1 1 UNITED STATES DISTRICT COURT SOUTHERN DISTRICT OF NEW YORK 2 3 UNITED STATES OF AMERICA, 4 17 CR 630 (ER) V. 5 MARK S. SCOTT, 6 Defendant. -----x 7 8 New York, N.Y. November 13, 2019 9 9:00 a.m. 10 Before: 11 HON. EDGARDO RAMOS, 12 District Judge 13 **APPEARANCES** 14 15 GEOFFREY S. BERMAN, United States Attorney for the 16 Southern District of New York CHRISTOPHER DiMASE 17 NICHOLAS FOLLY JULIETA V. LOZANO 18 Assistant United States Attorneys 19 COVINGTON & BURLING LLP Attorneys for Defendant 20 BY: ARLO DEVLIN-BROWN KATRI STANLEY 21 -AND-DAVID M. GARVIN 22 23 24 25

(In open court; jury not present)

THE COURT: Good morning, all. Were the parties able to make any progress yesterday in terms of documents?

MR. DiMASE: Judge, the defense helpfully provided us with a number of exhibits that it may introduce through the government witnesses on cross, and we do have a series of objections. Some on the Bank of Ireland materials, but more on the Locke Lord materials.

THE COURT: Okay.

MR. DiMASE: So, I don't know, there are, there are nine exhibits that have been identified as likely to be introduced on cross. Obviously the defense reserves the right to admit others, depending on the remainder of the direct.

But, of those nine, we object to the majority of them on mostly hearsay grounds, that they, we believe they are being offered so that the defense can argue the contents of them for their truth, and they are basically, the majority of them are the defendant's own statements in e-mails with Locke Lord.

So, our concern is that, obviously, they don't have an equivalent ability to introduce the defendant's statements for the truth. The way the evidence should come before the jury is in the form of the defendant's own testimony, if that's what he chooses to do. It would not be proper to admit those e-mails for their truth, because the rules of evidence don't allow that. That's what it boils down to.

MR. DEVLIN-BROWN: Yes. I think we might have to do it on a more granular basis, your Honor. But some of the exhibits are things like Locke Lord invoices, his engagement letter with the OneCoin related entities, his bills, those are not offered for — they're not declarations, for one thing, of a person.

In terms of the e-mails, the problem with the government's view is there is obviously lots of e-mail chains that go back and forth, so there is sometimes statements in them by Mr. Scott. The particular e-mails that we know at this point we want to put in are communications that Mr. Scott has with Robert Courtneidge, who is the attorney at the firm who handles cryptocurrency matters, and Ruja. And the relevance of these is not any statement that Mr. Scott makes in them.

There's a couple of things that are relevant. One is Ruja is giving instructions in some cases to Mr. Scott and/or Robert Courtneidge about what each of them should be focused on. There is the assignment she gives to Mr. Scott, which involves restructuring her corporate entities. So that's the understanding Mr. Scott has of what he's supposed to be doing as a legal assignment.

The communications with Robert Courtneidge are important, your Honor, for the very same state of mind reasons that the government uses as a rationale for any time any service provider or entity working in any way with Mr. Scott

says something negative, that should go to his state of mind.

So Robert Courtneidge is a cryptocurrency expert, he's working on these same issues with Ruja and Mr. Scott, and he's communicating things to Mr. Scott about what he's doing. So that gives Mr. Scott some understanding of what Mr. Courtneidge is doing and if he's — sort of an absence of evidence. He's not communicating in any of these six or eight communications red flags or warnings or anything that would put Mr. Scott on notice that he ought to be weary of OneCoin.

THE COURT: Can those communications be put in in such a way that Mr. Scott's statements can be redacted out?

MR. DEVLIN-BROWN: We're certainly happy to redact things. And, I mean, the hearsay rule does not mean any words coming out of anyone's mouth. For example, a question is not hearsay. A statement of I am going to do X is not hearsay. In e-mail chains it is common, your Honor, for multiple parts of the e-mail chains to be included so that the answer say from Robert Courtneidge as to what he's doing can be understood. If we start redacting out every other line, it becomes a mess.

We have no problem in an appropriate case for either redaction be made or the jury to be instructed it is not offered for the truth of the matter asserted. But I think there is a lot that's relevant in the e-mails. I think we're happy to, if they are all objected to, we could hand up copies to the Court. You could have them while the direct continues,

and maybe that would put the Court in better position to make a ruling before cross starts. Happy to do whatever your Honor wants.

MR. DiMASE: Your Honor, I think it is not all of them. I tend to agree, the government tends to agree that a contract would not fall into the category of hearsay. The billing records, as a general matter, we are not objecting to those. But the descriptions within them of the work performed we believe was filled out by Mr. Scott, and it is self-serving non-illegal descriptions of what he was doing. That is core hearsay, which we anticipate the defense will argue, hey, look, he's doing restructuring work. That's not illegal, so, you should rely on that. And I think that is core offering for material offered for the truth, that is a defendant's statement, and it is exactly what the hearsay rule is meant to prevent.

I agree with Mr. Devlin-Brown it probably makes sense for the Court to look at them. So far we have nine exhibits. It is not a voluminous amount. I think we can address them as we go. And I agree as well that certain things are not hearsay, depending on whether they are offered for the truth.

The concern we have, two concerns about the e-mail threads, one is they're mixed up together. There are statements that may well be offered for the truth in the middle of e-mails where there are other things that are discussed that

may not be hearsay. It is a little more delicate than introducing an entire e-mail or even a portion of it.

The second real concern we have with these Courtneidge communications is that we have some e-mails with

Mr. Courtneidge and Ruja that Mr. Scott is not on suggesting that he understood what was going on with OneCoin. And --

THE COURT: Suggesting?

MR. DiMASE: That he understood that OneCoin, effectively, was a fraud scheme and they needed to launder money. We don't want to make this a trial about Courtneidge. But if the defense is going to start relying on communications with him, then the government should be able to put these e-mails in showing that he had some knowledge of what was going on. It is not really appropriate for the defendant to rely on another co-conspirator's alleged lack of knowledge when there is evidence that he knew.

THE COURT: "He" being Courtneidge?

MR. DiMASE: Courtneidge. And the issue is we are going to have a little mini trial then on Courtneidge's state of mind. Which is exactly kind of what we meant to prevent in our motions in limine. Just a distraction from the core issue here. That's another concern we have.

MR. DEVLIN-BROWN: That raises a couple of questions, maybe not all of which we need to answer right now. But, the government's provided long, long lists of co-conspirators. I

don't believe Robert Courtneidge was on it. This is the first I'm hearing another Locke Lord senior lawyer is alleged to be a co-conspirator.

To be clear, there is lots of e-mails with Courtneidge and Ruja that we have marked for identification, we actually think could be appropriate. There are e-mails in which Mr. Courtneidge is told about the blockchain and has communications with Ruja about an audit. We are not trying to offer those in evidence right now. We don't he think we need to do it through this witness. We recognize that creates different issues if Mr. Scott isn't on it.

But what e-mails Mr. Scott isn't on that either the government wants to offer, we want to offer, I think that can be taken up separately. I think right now we are just focused with this witness on communications Mr. Scott's involved in.

MR. DiMASE: We're not alleging at this point that Mr. Courtneidge is a member of the conspiracy. I am just saying there are e-mails that show some knowledge on his part that it seemed relevant to the argument that the defense is making that Mr. Scott somehow relied on Mr. Courtneidge's advice. I'm not saying that they would come in as co-conspirator statements. I think they would be needed for the jury to understand Mr. Courtneidge's role. And especially if the defense is relying on his advice as part of their defense.

That's really the crux of the problem here, is that even if Mr. Scott is on an e-mail with Mr. Courtneidge, we're now getting into an area of what Mr. Courtneidge knew or didn't know. I'm very concerned this drags us in into a sideshow.

THE COURT: I take it Mr. Courtneidge will not be called as a witness.

MR. DEVLIN-BROWN: He's not available to us. He lives in the U.K. He is no longer with Locke Lord.

MR. DiMASE: I don't think that he's in London means he's not available. We had a witness come from London.

MR. DEVLIN-BROWN: We don't have the MLAT.

And there is other Locke Lord witnesses, James Channo, who we explored whether he would be available. The government's interviewed him. He is not available to us.

In any event, I don't think the Courtneidge would become a sideshow. If the government is correct and there is evidence that Mr. Courtneidge was suspicious, that's fine with us. We don't particularly care about that one way or the other. But again, I don't know we need to resolve it right now.

MR. DiMASE: There may be an e-mail, I'm not

100 percent sure, that Mr. Courtneidge is on in the

government's exhibits, but we are not intending to focus on him

at all. The direct is about Mr. Scott and his involvement in

this while he was at Locke Lord. That's what the trial is

about.

THE COURT: I'll see the e-mails.

 $$\operatorname{MR.}$ DEVLIN-BROWN: I'll confer with them to see if I have the list.

MR. GARVIN: There is one other matter. The government has stated that they intend to call a witness to put a timeline in today. And the timeline has been provided, but the defense objects to calling a witness for this particular timeline. Because while we recognize that summary witnesses are absolutely permissible, in this particular case, it's not a question of taking let's say a large volume of bank records and then adding up all of the deposits or all the checks and reporting back the total number is X or Y.

In this particular case, the timeline relies upon over 100 different e-mails. And what the person is testifying to, or we expect, is a brief summary as to the date and the subject matter of each or many of these e-mails. The totality of that testimony and the exhibit is the equivalent of closing argument. It's not a summation of all bank records or a summation of all tax returns or a similar type of voluminous records being summarized for the jury so they don't have to wade through a quagmire of documents.

So, we are placing the government on notice, and we would ask that this timeline not be admitted, and the witness who is being called, I believe it is Mr. Kroll who is an agent,

not be permitted to testify, and treat this timeline as a summary exhibit of a summary witness.

MR. FOLLY: Your Honor, it might be helpful if I could pass up the exhibit that's being referred to.

THE COURT: Sure.

MR. FOLLY: So we first produced the timeline, your Honor, last week. We've heard nothing from defense counsel until right now that they had any objection to any testimony connected to this timeline.

Our next witness is Nicholas Kroll who we intend to have testify, he's an FBI agent, who we intend to have testify about the contents and creation of the timeline, as well as the exhibits referenced on the timeline.

So, the timeline encompasses a broad range of evidence. It includes summaries of voluminous bank records, wire transfers, it includes incorporation dates, it includes travel dates, and it also includes e-mails.

And it's, in our view, a helpful summary exhibit in a case that is quite complex and has a large volume of bank transactions, e-mail correspondence, travel, and is quite frankly difficult without seeing it in one place to track.

In addition to that, we've tried our best, and this is why we provided to defense counsel to get their view on it, we've tried our best to keep this far from what a closing would be. The entries on the timeline are generic. They state

things like e-mail correspondence between so-and-so, Ruja

Ignatova and Mark Scott, or e-mail correspondence re and

include what the subject line of the e-mail was. Or in some

cases, they quote directly from the actual e-mail

communication, which obviously will be in evidence and

available to the jury. So, it's not intended to be a closing.

There's no argument on it.

It is helpful because it illustrates a broad range of records that would otherwise be difficult for the jury to compile and put together. And we view this as an appropriate exhibit, we have used similar exhibits in other white collar trials fairly routinely.

And for those reasons, we believe it is admissible and should come in through this witness when he testifies as our next witness.

THE COURT: Obviously this is a complex case, the alleged conspiratorial actions took place over a number of years, involving several continents, and hundreds of e-mails and a lot of financial transactions, so the concept of a summary chart in a case like this is not surprising.

I note that for a summary chart, it is pretty complicated itself. But, particularly on page two, the 6/22/2016 e-mail, Scott e-mail, quote, let's not e-mail over stuff.

That's argument, presumably. Arguably, rather.

1 MR. FOLLY: That's a direct quote from an e-mail.

THE COURT: I understand. I understand. But it's a little bit more than what was represented, at least in respect to summaries.

At base, I think it's admissible in a case like this. I'm inclined to let it in. But I would caution the government in terms of how much they plan to do with the witness on the stand.

MR. DEVLIN-BROWN: Your Honor, we understand the Court's ruling. We do understand there is going to be a summary bank witness records person, and that makes perfect sense. We have thousands of pages, let's just see what the bank records show.

Our real objection to this, in addition to the point your Honor noted that there are characterizations in here, is it is just a selection of let's take a few trips we like of Mr. Scott's. Let's take some e-mails that we like and let's piece it together in to a narrative that we like. It is not a summary of all of the government's documents or all of the trips that Mr. Scott took in evidence. It is a selection. And that's why it really does seem more in the nature of summation.

Our other concern, Mr. Folly is right that we did get a draft of this last week. There was maybe going to be a witness last week testifying about it. We didn't hear anything further. Last night, actually probably in the wee hours of

this morning, we got the, quote unquote, final e-mailed to us, and then this morning another, quote unquote, final e-mailed to us, which we don't have a printed copy of it yet. It is going to be hard for us to effectively cross this witness today, when we're getting the piece of evidence he's testifying about this morning. We'll do it, but it's going to be a little bit plodding as we go document by document through it.

I would suggest if there is leeway in the government's schedule, to maybe swap the order a little bit and do something else first.

THE COURT: I don't know how much substance the agent is going to have with respect to all these e-mails beyond -- presumably, all of these e-mails, all of these documents are in evidence at this point. Everything that's on this chart?

MR. DEVLIN-BROWN: I'll leave that to the government.

MR. FOLLY: Your Honor, many of these documents are going to be offered pursuant to stipulations between the parties contemporaneous with his testimony.

THE COURT: So then by the time he testifies about this document, they'll all be in evidence?

 $$\operatorname{MR.}$ FOLLY: Our intention is to offer those documents at the start of his testimony.

THE COURT: Okay. The answer to my question is yes, when he testifies about this chart, it will all be in evidence.

MR. FOLLY: That's our intention, your Honor, yes.

MR. DEVLIN-BROWN: Okay. We'll have to obviously look at which things on the chart are not in evidence and see, we'll do that.

THE COURT: Anything that's not in evidence should not be in the summary chart. Obviously the summary chart is a summary of evidence. Okay. Anything else?

MR. DiMASE: Just one moment, your Honor.

MR. GARVIN: There was one very slight matter we noticed this morning that Exhibit 1032 inadvertently was not redacted to remove Mr. Scott's personal cell phone number. So, I have spoken with Mr. DiMase and to remind him not to publish that so that the public can see his personal telephone number.

MR. DiMASE: We will make sure to do that, your Honor, not to publish it to the audience. And I asked Mr. Garvin to remind me when I mention that exhibit number in case I forget. And I'd like to hand up to the Court four exhibits regarding the issue around Robert Courtneidge we discussed earlier. The Court can look at them along with the exhibits provided by the defense.

THE COURT: Okay.

MR. DiMASE: These are not in evidence. These are just marked.

MR. DEVLIN-BROWN: The one thing I'll say about these, your Honor, that Mr. DiMase has just handed up. Again, we hadn't intended especially through this witness to do things

that don't involve Mr. Scott. These e-mails between

Courtneidge and others do, as Mr. DiMase suggests, reflect that at least at an early stage perhaps Mr. Courtneidge had some questions or concerns. There are a bunch of e-mails later that totally undercut this and suggest he's comfortable with it. We can hand up some of those as well.

Again, I don't know how much we really need to resolve the non-Mark Scott e-mails with this witness. I'll hand up the ones that we mentioned earlier. And before Courtneidge takes the stand, I'll make sure your Honor has essentially every exhibit we may get into in case we have to offer more.

MR. DiMASE: Judge, one other very quick point. With the Court's permission, we'd like to offer and publish one exhibit before beginning with the witness this morning that's not directly relevant to the witness's testimony. So in other words, before he begins testifying, publish this exhibit. I've already let the defense know that we plan to offer this exhibit. I'll check with Mr. Devlin-Brown to see if they have any objection. It will take two minutes.

THE COURT: Okay. Any objection?

MR. DEVLIN-BROWN: Which exhibit?

MR. DiMASE: 1242.

 $$\operatorname{Mr.}$ Devlin-Brown tells me that the defense will not object to that exhibit.

THE COURT: Okay.

(Recess)

MR. FOLLY: Your Honor, could we guickly flag one issue about the timeline? Your Honor was inquiring about whether all of the exhibits that were on it will be in evidence before he testifies.

THE COURT: At the time he testifies about the chart.

MR. FOLLY: Yes, your Honor. Right. There are a couple of select exhibits he will actually be introducing based on his personal knowledge. He went and basically verified the contents of certain web pages that he will be introducing, so those will come in through his testimony, not before he starts testifying. Just to clarify.

THE COURT: Is Mr. Reeder here?

MR. FOLLY: Yes, your Honor.

(Continued on next page)

20

21

22

23

24

25

(Jury present)

THE COURT: Good morning, everyone. Ladies and gentlemen, I hope you had a wonderful evening, thanks for always being so prompt.

Mr. DiMase.

MR. DiMASE: Thank you, Judge. Before we resume with Mr. Reeder's testimony, the government would like to offer Government Exhibit 1242 into evidence.

MR. DEVLIN-BROWN: No objection.

THE COURT: That exhibit will be received.

(Government's Exhibit 1242 received in evidence)

MR. DiMASE: Mr. Barile, could you publish Government Exhibit 414, please, already in evidence. This is an e-mail from Giselle Valentin to Ashley Yates entitled Swift. Asking "Would you be able to get us the Swift confirmation for the wire we did yesterday? Please advise." Dated September 13, 2016.

And you could now take that down, and pull up

Government Exhibit 417. This is an e-mail from Ashley Yates,
senior service representative at Sabadell United Bank dated

September 13, 2016 to Giselle Valentin or GValentin@ZalaGroup.

"this is the only thing I have to send you."

If you could go down to the attachment, Mr. Barile. And if you could, thank you. The originator listed on this attachment is Fates Group LLC and the amount 4,990,185.

Mr. Barile, could you pull up Government Exhibit 1242 1 now in evidence on the right side of this screen. The bottom 2 of this chain there is an e-mail from Dave Van Duynhoven to 3 Mark S. Scott and David Pike. Incoming funds, subject line, 4 5 "incoming funds from Fates Group LLC." Dated September 13, 6 2016. "Hi Mark, details below. Mellon United Bank in Miami. 7 Regards Dave." Could we go to the next page of this exhibit. Could 8 9 you focus in on the ordering customer and the amount. Ordering 10 customer is listed as Fates Group LLC. And the amount 11 \$4,990,185. 12 Could you please go back to the first page, 13 Mr. Barile. At the top, could you -- this is an e-mail from 14 David Pike to MSScott@MSICBVI.com. Tuesday, September 13, 2016. Subject line "incoming funds from Fates Group LLC." And 15 Mr. Pike writes: "Is it an issue that he's sending money from 16 17 the U.S.?" We can take that down. 18 19 CHARLES REEDER, 20 called as a witness by the Government, 21 having been previously sworn, testified as follows: 22 DIRECT EXAMINATION (Continued) BY MR. DiMASE: 23

Mr. Reeder, good morning.

Good morning.

24

25

Ο.

Α.

JBD3SC01

- Sorry for that interruption. Yesterday, you were 1
- testifying regarding some wire transfer documents and bank 2
- 3 records. Do you recall that?
- 4 Α. Yes.
- 5 And also some e-mails?
- 6 Α. Yes.
- 7 And those regarded a transfer into the firm's escrow
- account in approximately February of 2016? 8
- 9 Α. Yes.
- 10 And that was for somewhere approximately around \$5 million?
- 11 Α. Yes.
- 12 And you testified yesterday that the individual who signed
- 13 the form approving the inbound transfer into the account was
- 14 Mr. Scott. Do you recall that?
- 15 A. Yes.
- Why don't we pull up just to situate ourselves, Government 16
- Exhibit 2035 again in evidence. 17
- 18 This is the form that you were testifying about
- yesterday, Mr. Reeder? 19
- 20 A. Yes.
- And just to situate ourselves again, the client name here 21
- 22 was Zala?
- 23 Α. Yes.
- 24 Ο. The matter name was iCard?
- 25 Α. Yes.

JBD3SC01

- And the amount again \$5,116,458?
- 2 Α. Yes.

1

- 3 And the listed purpose of this inbound transfer was
- 4 retainer?
- 5 Α. Retainer, yes.
- You testified yesterday about what that means. 6
- 7 remember that?
- 8 A. Yes.
- 9 Q. And again, it's signed at the bottom on February 2nd, 2016,
- 10 by Mark Scott.
- 11 A. Yes.
- 12 MR. DiMASE: Okay. So, we then I think covered page
- 13 four of this document. If you could zoom in, Mr. Barile, on
- 14 the bottom, actually the entire e-mail if you wouldn't mind.
- 15 The entire bottom e-mail. Thank you.
- The two separate transfers constituting the \$5 million and 16
- 17 change. Do you recall this?
- 18 A. Yes.
- 19 Did these two transfers came from Zala Group LLC?
- 20 Α. Yes.
- 21 And where did you say, based on your review of the records, Q.
- 22 you understand these transfers were deposited, into what
- 23 account?
- 24 Α. Our operating account.
- 25 I think where we left off yesterday was I was asking you

Reeder - Direct

- would it be typical for client funds of this sort to be transferred into the operating account.
- A. Typically, retainers would go into the trust account, not the operating account.
 - Q. You said yesterday the operating account is the account used for the daily expenses of the firm, right?
 - A. That's correct.
 - Q. And so, one sort of client that could come into the operating account would be fees for legal services?
- 10 A. Correct.

5

6

7

8

9

13

14

- Q. I think you testified that a retainer was sort of an upfront payment for future fees that would go into typically

A. Yes.

- Q. And I think you testified that the trust account is an account for holding client funds for various different
- 17 purposes?
- 18 | A. Yes.
- MR. DiMASE: Why don't we go to page nine I believe.
- 20 And maybe it's page 11. If you can scroll down a few more
- 21 \parallel pages, Mr. Barile. At the bottom there, this is page 11 of
- 22 Government Exhibit 2035.
- 23 Q. Again, who is Ms. Trivitt?

the trust account instead?

- 24 A. Oh, she works in the accounting department. Specifically
- 25 receipt of funds.

2

3

4

5

6

7

8

9

10

11

12

13

14

15

22

23

24

25

At the bottom she says to Mr. Scott, we received these two wires below should these be put into -- sorry. Put in trust account. And Mr. Scott responds, "Yes, please. Adriana has the paperwork. Thanks."

What do you understand this communication to be about? To move the funds from the operating account to the trust account.

Q. If we could go to page nine of this exhibit. Mr. Scott says to Ms. Trivitt in connection with a question about these funds correct approved. Thanks, all.

Why don't we now go to page two of the same exhibit. And if you could just zoom in -- thank you. What does this document show?

- It shows a movement of funds from the Chase or JPMorgan Chase operating account to the trust account.
- 16 So, the operating account was held at JPMorgan Chase? 0.
- 17 Α. Yes.
- 18 And the trust account was held at what bank?
- I think it was Northern Trust. 19 Α.
- 20 Why on the right does it say Edwards Wildman Palmer LLP 21 instead of Locke Lord?
 - We merged with -- or I should say Locke Lord merged with Edwards Wildman Palmer in January of 2015. And we were in the process of moving things around at this point in time. obviously an account that had not been changed yet.

Reeder - Direct

- Q. What was the amount that was moved over from the operating account to the trust account?
- 3 | A. \$5,116,458.
- 4 | Q. That was the same amount originally sent in by Zala Group?
- 5 | A. Yes.
- 6 Q. It says at the bottom "client advance." Do you see that?
- 7 What does that refer to? What does that mean?
- 8 A. I am -- yeah, the client had advanced these funds, but
- 9 | they're client funds.
- 10 Q. Does that, does "client advance" have a similar meaning to
- 11 | retainer or not necessarily?
- 12 A. I would say that's more of a general term for any funds
- 13 | that are moved into the trust account.
- 14 | Q. Okay. By the way, you saw the name Adriana Salcedo in some
- 15 of these e-mails?
- 16 | A. Yes.
- 17 | Q. Was she an employee at Locke Lord?
- 18 | A. Yes.
- 19 | Q. Do you know exactly what role?
- 20 | A. I do not know.
- 21 Q. Do you know what office she worked in even?
- 22 | A. It's my understanding she was in the Miami office.
- 23 \parallel Q. Do you know if she was a lawyer versus a support person?
- 24 A. I don't know for sure.
- MR. DiMASE: At this point, your Honor, I would offer

JBD3SC01

evidence.

two additional exhibits, Government Exhibits 1374 and 1375 into

2

1

THE COURT: Any objection?

4

3

MR. DEVLIN-BROWN: Just one moment, your Honor.

5

MR. DiMASE: Mr. Barile, could you pull up 1374 just for the parties.

6

7

MR. DEVLIN-BROWN: I got it. Thank you. objection.

8 9

THE COURT: Those exhibits will be received.

10

(Government's Exhibit 1374, 1375 received in evidence)

11

MR. DiMASE: Mr. Barile, you can go ahead and publish

12

this since it's now in evidence.

13 14

That's the same e-mail -- sorry. Mr. Barile, if you could

Q. Mr. Reeder, the e-mail at the bottom of this exhibit.

15

actually include the from and to.

you like." It's signed by Mark S. Scott.

16

That's the same e-mail we were reviewing a moment ago showing the two inbound wire transfers from Zala Group?

18

17

A. Yes.

19

If we can zoom out. At the top, it shows that this e-mail

20

is from Mark Scott to Gilbert Armenta dated February 3, 2016.

21

Subject forward Zala Group. And Mr. Scott writes "See below.

22

Wires in. You can also send some to my PL account in escrow if

23 24

MR. DiMASE: Mr. Barile, can you pull that down.

25

put up 1375, please. You can publish this to the jury as well.

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

- To be clear, Mr. Reeder, had you ever seen the top e-mail in that thread that we just looked at, Government Exhibit 1374, before today?
 - I'm sorry, the top of 1374? Α.
 - The top e-mail between Mr. Scott and Mr. Armenta, had you ever seen that e-mail?
 - I don't remember seeing that.

MR. DiMASE: Let's now look at Government Exhibit 1375. And the bottom e-mail in this thread which is on page one. If you could scroll all the way down to the bottom, Mr. Barile, briefly. Go up to the top, the second e-mail which begins on page one, please. If you could expand the bottom portion.

Q. This is an e-mail from business banking Manu Mishra e-mail Mishram@emiratesNBD.com dated February 3, 2016. It says to local service agent. Subject re Emirates NBD Bank MS Zala Group Limited. It is states:

Dear sir. Greetings. Please provide below mentioned documents/certification to process account opening of M/S Zala Group Limited. Please provide few names of clients, provided one are in the field of legal firms.

And at the bottom of this page one of the clients in red is Mark S. Scott PL, partner, country U.S.A. and international, Locke Lord LLP. And it provides an address here for the firm.

2

3

4

5

6

7

8

9

10

11

If you could go up to the top, Mr. Barile, of this The top e-mail is from Diane Cook to Younes, I'm not e-mail. going to try to pronounce his last name, A-B-D-U-L-K-A-R-I-M, and it copies Gilbert Armenta at two different addresses. is dated February 3 of 2016 and the subject line is "Zala Group KYC for Emirates NBD, responses." It states, "Dear Younes, please find responses to the questions in red and supporting documents attached. Best regards, Diane Cook Zala Group."

Let's now turn to Government Exhibit 2037. This is in evidence so it can be published to the jury.

- Directing your attention -- what is this document,
- 12 Mr. Reeder?
- 13 It is a bank statement for the trust account from Northern 14 Trust.
- The Edwards Wildman account? 15 0.
- Yes, the Edwards Wildman account. 16
- 17 What does it show down in the transaction section, the transaction of February 5? 18
- 19 \$5,116,458 deposited. Α.
- 20 So this is the same money moving from the operating account 21 to the trust account. Is that right?
- 22 Α. Yes.
- 23 MR. DiMASE: At this stage, your Honor, the government 24 offers Exhibits 1376, 1378 and 1405 in evidence. Give
- 25 Mr. Devlin-Brown a moment to look at those. Mr. Barile, if you

can make sure not to publish these to the jury at this stage.

MR. DEVLIN-BROWN: No objection.

THE COURT: Very well. They'll be received.

(Government's Exhibit 1376, 1378, 1405 received in evidence)

MR. DiMASE: Starting with Government Exhibit 1376.

This is an e-mail from Mark S. Scott dated February 15, 2016 to Gilbert Armenta, subject line "And maybe best not to communicate on this line about banks, etc."

MR. DEVLIN-BROWN: Objection. That was misread I believe.

THE COURT: Reread that.

MR. DiMASE: I apologize. Mr. Devlin-Brown is right.

"And maybe best to communicate on this line about banks, etc."

And that's an e-mail from MSScottlaw@gmail.com.

Can we zoom out. And let's go to 1378, please. Could we scroll to the bottom of this to the e-mail, thank you. All the way down underneath.

This is an e-mail from GValentin@Zalagroup to

MarkScott@LockeLord. Copying mio6303@gmail dated February 16,

2016. Subject "engagement letter for Germany and funds

returned to Zala Group LLC." It states: "Hi Mark. Spoke to

Gilbert. He doesn't mind signing the engagement letter but

it's not addressed to him. If you can get the letter addressed

to Gilbert we can sign/return today. Also, please note Gilbert

would like to funds Zala wired to Locke Lord returned. The total funds wired are 5,116,458 USD. This is a total of two separate wires completed on February 2 in the amount of 3,644,346 USD and another for 1,472,112 USD. Please note our wire instructions below." And it indicates account of Emirates NBD Business Banking, account name Zala Group Limited. And it contains an IBAN number, customer ID, a branch at Sheikh Zayed Road, branch 4111, and a Swift code.

The second e-mail in the thread is from

MarkScott@LockeLord.com. "Hi Giselle, whom was it addressed

to? JSC? If so please make them sign. G controls the bank

and is on the board. As to the escrow refund, do these amounts

include the funds for the iCardl purchase price? If we do

this, I have to inform them of those fact. Just want you to be

aware. Also, where did the funds originate from when we

received them? Same bank we are sending the back to?"

And let's go up to the top. This is an e-mail from Gilbert Armenta to Mark Scott copying Giselle Valentin on February 16, 2016. Gilbert writes, "Mark, really, you are asking these questions regarding iCard and bank information, really?" With five or six exclamation points. "All the best, Gilbert Armenta."

Let's now turn to Exhibit 1405. If you can scroll down, Mr. Barile. So, the bottom e-mail is February 16, 2016 from MSScottlaw@gmail. And it does not appear to have any

content.

If you could, Mr. Barile, go to the very top of the e-mail and just indicate what the subject line of this thread is. "Re call with this wire stuff. Don't have your assistant give me vague instructions. My ass on the line on this."

Let's go down to e-mail above the bottom e-mail. This is from GArmenta@ZalaGroup to MSScottlaw@gmail.com dated

February 16, 2016. "On the line for what, Mark, you make sound like there is issue. There was not vague instructions."

Exclamation point, exclamation point.

e-mail here. And just focusing on the third paragraph. "As to other funds I can't have an assistant instruct me to wire millions of dollars. Need for you to e-mail me that says you need to deploy them differently than expected."

Okay. If you could pull that down and we can go to the next, just the next paragraph. "We should speak generally about legal sometime as well. Things are often being rushed from my perspective and I am not given an opportunity to provide you with advice. Bill has taken over as the amateur attorney on LOIs and you are overlooking potential pitfalls in some cases. You wanted things as clean as possible going forward. Would love to help."

And then if you can pull that down. Please read, expand the very first paragraph of this e-mail. "Not sure why

Reeder - Direct

- you are treating me like the enemy lately. I am trying to help so we have clean documentation. It is an internal firm thing.
- 3 Same as when you deal with a bank."
 - And then the very final paragraph or sentences of this e-mail. "will work on escrow. Please send appropriate instructions even replaying to Giselle's e-mail and confirming it."
- 8 Let's go to GX Government Exhibit 2042.
 - Q. Have you seen any of those e-mails we just went through,
- 10 Mr. Reeder, prior to today?
- 11 | A. No.

4

5

6

7

9

- 12 Q. Are you familiar with Government Exhibit 2042?
- 13 | A. Yes.
- 14 | Q. What is the first page of this exhibit?
- 15 A. Pardon?
- 16 Q. What is the first page of the exhibit?
- 17 A. Oh. Trust account withdrawal form.
- 18 Q. What is the client matter name?
- 19 A. Zala iCard.
- 20 | O. What is the amount listed here?
- 21 | A. \$5,116,458.
- 22 | Q. That's the same amount that came into the operating account
- 23 and then was transferred to the trust account?
- 24 A. Yes.

25

Q. At the bottom it says "Partner or CMA signature" and

JBD3SC01

Reeder - Direct

- underneath it is a printed name. What's the name listed there? 1
- Mark Scott. 2 Α.
- 3 There is a place underneath Mr. Scott's name that says
- 4 second partner signature.
- 5 Correct. Α.
- 6 Do you know who Mark David Adams is?
- 7 Yes, he's an attorney in Florida.
- Is there a requirement for certain outbound transactions 8
- 9 for a second lawyer at the firm to approve?
- 10 Α. Yes.
- 11 This is dated February 18 of 2016?
- 12 Α. Yes.
- 13 Let's go to page eight of this document. The e-mail here Ο.
- 14 at the bottom, that's the same e-mail from Ms. Valentin
- 15 requesting the transfer that we saw in earlier e-mails; is that
- 16 right?
- 17 Okay. Α.
- 18 Is that right? Q.
- 19 Α. Yes.
- 20 Mr. Reeder, were the funds requested to be returned to the
- 21 region's bank accounts from which they were sent?
- 22 Α. No.
- 23 Where were they, where did the client ask for the funds to
- 24 be sent?
- 25 It was a bank in Emirates. Α.

- Q. I'm sorry?
- It was a bank in the Emirates. Α.
- 3 United Arab Emirates? 0.
- 4 Α. Yes.

2

- 5 Do you know in what place within the UAE?
- I don't see it listed. 6 Α.
- 7 And the bank was Emirates NBD Business Banking or Emirates
- NBD Bank? 8
- 9 Α. Yes.
- 10 MR. DiMASE: Let's go up from here. Scroll up. 11 next e-mail in the chain at the bottom Mr. Scott writes
- 12 Ms. Salcedo on February 16 "Please see below. Where did we
- 13 receive the money from. Let's prepare and let me see first."
- 14 And then he says "We still have the original iCard funds after,
- 15 correct" question mark.
- Let's go up and let's focus in on the next e-mail. 16
- 17 Ms. Salcedo responds in part "I'm not aware of the money
- 18 received. I'm not kept in the loop of this unless you yourself
- let me know. I've forwarded to Sue to look into. I'll get 19
- 20 back to you."
- 21 Let's go up to the next e-mail.
- 22 Q. And Mr. Scott responds to Ms. Salcedo. Could you read what
- Mr. Scott said? 23
- 24 "We spoke about these funds and you forewarned them that it
- 25 was coming. Don't scare me now."

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

- There is a smiley face at the end?
- Α. Smiley face, yes.

MR. DiMASE: You can pull that one down and continue Ms. Salcedo responds, "Okay, phew, you're scaring me. Yes up. two wires came in on February 2, see attached and below amount. They came in from Zala Group LLC. Total \$5,116,458. Please confirm where we're reversing these funds and wiring back to Zala as per their instructions."

So, go up. Adriana writes again "Mark, per the below please confirm we are reversing this wire." Mr. Scott says in response "yes, please." And that's on February 17.

Can you zoom in on the next e-mail. The next two, I Ms. Salcedo says, "Hi Sue. As per Mark's confirmation and approval, let's reverse these funds." And in response Sue Neary writes, "Please call me as soon as you get back. This may not get out today. It requires two authorized signatures to send the wire and Mark Adams has some questions. On the bank side over a million dollars requires special authorized signers and then it will go through the international department."

If you go up. This is an e-mail on February 17, 2016 from Ms. Salcedo. In part, "Mark Adams and Rick Miller would like a little bit of more information as to why this is being sent back out to the client. "

We can go up. And this is an e-mail from Mr. Scott to

- Ms. Salcedo dated February 17.
- Mr. Reeder, can you read Mr. Scott's response? 2 Q.
- 3 "Thanks. Not sure why funds are bring pulled back? I have Α.
- 4 to assume that the financial requirements of the purchase
- 5 target have changed or will simply be used for another
- 6 transaction that is more urgent. I can forward the client
- 7 request as well."
- 8 Okay. Pull that down. Just the top e-mail there. This is
- 9 an e-mail from Ms. Salcedo to Ms. Neary dated February 17,
- 10 2016. "FYI his response as to why wiring funds out."
- 11 By the way, who is Ms. Sue Neary if you know?
- 12 She worked in the accounting department.
- 13 Let's now go to page nine of 2042. Mr. Reeder, what is 0.
- 14 this document?
- I'm sorry, what? 15 Α.
- What is this document here, page nine. 16
- 17 Oh. Looks like the credit and debit information on a wire
- 18 transfer.
- This is the five million and change going out of the trust 19
- 20 account?
- 21 Α. Yes.
- 22 Ο. And what date is it?
- 23 This is, oh, February 18, 2016.
- 24 Beneficiary party is Zala Group Limited. And do you see
- 25 where it says where the bank is located?

- Α. Yes. Dubai.
- Did this money in fact get transferred out to the Dubai 2 Q.
- 3 account based on what you're seeing here?
- Α. Yes. 4

- 5 Q. Are you familiar with the procedures in place at Locke Lord
- 6 regarding transfers in and out of trust accounts, policies and
- 7 procedures as deputy COO?
- 8 A. At this moment in time I was not deputy COO, so I was not
- 9 aware of all the procedures at that time.
- 10 Today, are you in your role as deputy COO? Ο.
- 11 Α. Yes.
- 12 Is there anything about this particular transaction that
- 13 would give you concern in your current role, based on the
- 14 policies and procedures at Locke Lord?
- 15 It would raise questions that the funds came in from one
- entity and are going out to another entity. 16
- 17 Well, just to be clear, the entity is the same, Zala Group,
- 18 on either end. So is it the entity or is it the bank account
- that it was reversed into? 19
- 20 A. Well, I'd say a little bit of both. But the other entity
- 21 was Zala something LLC this is Zala Group Limited. That would
- 22 raise questions.
- 23 Q. So the fact that the two entities have different names and
- 24 the fact that they are in different banks?
- 25 Α. Yes.

- Q. Would give concern?
- Α. Yes.

2

3

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

- What kind of concern would that raise? 0.
- 4 That it's being wired properly and we're carrying out the Α. 5 request of the client.
 - What would be the nature of the underlying concern about money coming from one entity and one bank into the trust account and going out to another entity and bank account?
 - Misuse of the trust accounts.
 - Ο. Misuse in what fashion? What are the underlying concerns?
 - Well, all of this is dealing with money laundering.
 - Were there additional e-mails several months later regarding this \$5 million transaction that you've reviewed? A. Yes.

MR. DiMASE: Let me ask you to look at Government Exhibit 2038. We can just scroll down to the bottom. This is in evidence. Mr. Barile, if there is a way to sort of show the bottom -- yeah. Page one and the top of page two.

This is an e-mail from Sue Neary to Adriana Salcedo dated May 17, 2016. Sue writes, "Adriana, Northern Trust Bank just called me and the have a few questions regarding big Zala wire back in Feb for 5,116,458 as part of audit. They are asking what line of business that Zala is in." At the bottom the address for Zala and it says purpose of the transaction. If we can go up.

On May 17, Ms. Salcedo forwards the e-mail to Mr. Scott. "Hi Mark. Please see below re the Zala wire(s) back in February. I went ahead and filled out the business address on file for them. Thanks."

If we can go up. And Mr. Scott responds "thank you."

Let's turn to 2039 in evidence. Just going to the

e-mail there at the bottom of page one. This is on May 17 from

Adriana Salcedo to Mark Scott. "The bank called again. Can

you please let me know the below. The line of business that

Zala is in. The purpose of the transaction. Thank you." Go

up.

- Q. And what did Mr. Scott respond to that e-mail, Mr. Reeder?
- A. "Have them contact me. Would like to know what the issue is here."
 - Q. Above that e-mail Ms. Salcedo says in response "It is an audit, no real issue. Sue will have them call you directly."

MR. DiMASE: Let's turn to Exhibit 2040. If you can — sorry, Mr. Barile, if you can make sure to capture bottom with the signature line. This is an e-mail from Corinne Seitz who is listed in the signature line as senior vice president at MTRS.com. She writes to Mark Scott, "Mr. Scott, I was given your name by Sue Neary in the hopes you can help me with an audit I am working on. On February 18, 2016 Locke Lord LLP originated a \$5,116,458 wire transfer that benefited the account of Zala Group Limited. In order to complete the audit

2

3

4

5

6

7

8

9

10

11

I need to answer the following questions." And it sets forth a series of questions. "Any information that you can provide would be beneficial in understanding this transaction or wire party would be greatly appreciated."

Let's pull this down and look at Government Exhibit In middle of the e-mail there, Ms. Salcedo writes to 2041. Mark Scott on May 24, "Did you ever return the Northern Trust call? I believe today is the deadline. They are running an audit and just have a few questions. Please call them back." Lists a number for Corinne. Go to the top.

- What does Mr. Scott say in response to that e-mail?
- 12 Α. "Yes. Called."
- 13 Q. Mr. Reeder, I'm going to ask you to now look at Government 14 Exhibit 2004. If we can go down to the bottom. This is an 15 e-mail from Ruja@OneCoin to MarkScott@LockeLord.com and RCourtneidge@LockeLord.com. Subject line "question." Dated 16
- 17 March 4, 2016.
- 18 Could you read what Ruja says in this e-mail.
- "I have some cash with me. Abt 220,000 GBP. Can you store 19 Α. 20 it for me in London?"
- 21 Q. It ends "Best, R"?
- 22 Α. Yes, "Best, R."
- 23 Let's go up. And this is a response from Mr. Scott to 24 Ms. Ruja Ignatova and Robert Courtneidge. What did Mark write
- 25 back?

- Reeder Direct
- "Hi Ruja. Let's discuss during our call today." 1 Α.
- Let's go up. This is an e-mail from Mr. R. Courtneidge at 2 Q.
- 3 Locke Lord to Mark Scott dated March 7 of 2016. What did
- 4 Mr. Courtneidge say?
- "Mark, did you resolve this?" 5
- Go to the top e-mail. This is from Mark to Robert. 6 What. Ο.
- 7 did Mark say in response?
- "Yes. Thanks." 8 Α.
- 9 Q. Let's now turn to Government Exhibit 2005 in evidence.
- 10 Going to the -- withdrawn.
- 11 So the e-mails we just went through were in early
- 12 March of 2016, is that right? The e-mail chain with Ruja,
- 13 Robert, and Mark, that was in early March of 2016?
- 14 A. Yes.
- And so that would have followed the transfer of \$5 million 15 0.
- into the trust account and back out by a couple of weeks; is 16
- 17 that fair to say?
- 18 A. Yes.
- 19 Have you reviewed documents related to another attempted
- 20 transfer of funds into a Locke Lord escrow account in late
- 21 March of 2016?
- 22 Α. Yes.
- 23 Q. We're going to turn to those documents in a moment. By the
- 24 way, did you have any involvement in any of the -- in the \$5
- 25 million transaction or the cash e-mails that we've just

- 1 described?
- 2 | A. No.
- 3 Q. Were you aware of those things at the time?
- 4 A. No.
- 5 | Q. You were not in your current role at that time, correct?
- 6 A. Yes.
- 7 Q. And you were working in the Dallas office of Locke Lord; is
- 8 | that right?
- 9 | A. Yes.
- MR. DiMASE: At this point I'm offering two additional exhibits into evidence. Government Exhibit 1041 and Government
- 12 | Exhibit 1047.
- MR. DEVLIN-BROWN: Just one moment.
- MR. DiMASE: If we cannot publish them to the jury.
- 15 Actually, one moment.
- MR. DEVLIN-BROWN: No objection.
- 17 THE COURT: Very well. They'll be received.
- MR. DiMASE: I think for the record 1041, I believe
- 19 | it's already in evidence.
- 20 (Government's Exhibit 1047 received in evidence)
- 21 MR. DiMASE: Mr. Barile, you can publish these.
- 22 | Mr. Barile, if you could just focus in on the bottom e-mail on
- 23 | 1041. Sorry. Above that. Sorry. I apologize. The bottom
- 24 e-mail on page one. Focus in on the first two paragraphs.
- 25 Q. This is an e-mail from MSScottlaw@gmail.com to Dr. Ruja

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

Ignatova. "Attorney client privileged" is the subject. February 19 of 2016.

And Mr. Reeder, would you mind helping me read the first two paragraphs here.

A. "Hi Ruja. I am setting up your transfers as investments into registered investment funds offshore. Can you wait for about 10 days? We have started the paperwork. If you need to transfer quicker, we should send to escrow at my law firm and it will have to be there for a few weeks to not cause any noise. However, I recommend that you wait if you can." Q. Let's now look at 1047. Can you just start reading at the top of this e-mail -- actually, withdrawn.

This is an e-mail from Mark Scott to Ruja Ignatova, dated a couple of days later on February 22 of 2016. "Attorney client privileged communication" is the subject. Could you just start reading from the top of this e-mail, Mr. Reeder. We can blow that up.

"Hi Ruja. The generic name for the fund has just been declared available and has been reserved. The lawyers are going through my KYC right now to comply with their obligations and to optimize it for the banks. I expect to be in the offshore jurisdiction a few days from now and to sign on accounts, etc. As soon as you provide me with the name of the transferees of the funds, I will prepare the subscription documents for signature. As stated, if companies are sending,

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

- I need a copy of incorporation papers and a certified copy of the passport of any signatory. In the event you require to wire funds more quickly, we can do so through our escrow account at Locke Lord as a capital contribution for the new investment fund."
- Q. We can stop there for now. And you can take that down. Have you ever seen these two e-mails before today, Mr. Reeder? Α. No.
- Q. Let me now direct your attention to some e-mails in late March of 2016 and ask you to look at Government Exhibit 2006 in evidence.

Actually, let me back up. Let me show you 2005 first.

MR. DiMASE: Can you zoom in on the bottom, Mr. Barile. This is an e-mail from LucyKirby@KnightFrank to RujaIgnatova@RavenR copying Tina@RavenR, D.Godeva@RavenR, MarkScott@LockeLord and another attorney or another person at Knight Frank. Subject line "The penthouse Abbots House, 23 St. Mary Abbots Terrace." Sent on March 23, 2016. And it reads sent on behalf of Sammy Robertson, "Dear Dr. Ignatov, and I'm pleased to confirm that our clients have come back to us this morning to advise you that your offer of 13.6 million pounds for the above mentioned property has been accepted. However, subject to a reservation fee."

So why don't we go and that's part of that e-mail. Let's go to the top of Government Exhibit 2005. This is an

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

e-mail from Mark Scott to Rebecca Watkins regarding the penthouse. Abbots House 23 St. Mary Abbots Terrace dated March 22, 2016. Appears there is some time change issues here with the two e-mails.

- Who is Rebecca Watkins?
- She's an attorney at the firm in the London office. Α.
- What area was she specialized?
- Α. Real estate.
- Do you know if she was a partner or an associate at the time?
- I do not know.

MR. DiMASE: It attached the form. Could we scroll down to the bottom. Why don't we move on to Government Exhibit 2006. Going to the bottom. Keep going, please. So at the very bottom there appears to be an out of office e-mail from Ms. Watkins, go up. So, this bottom e-mail here is from Ruja@OneCoin.eu to Rebecca Watkins and Mark Scott. "escrow account details" sent on March 29, 2016.

"Dear Rebecca, can you please send me your escrow account (eur) as I would like to make a transfer for the apartment as agreed with Mark? Best regards Dr. Ruja."

Scroll up. Mr. Scott responds "Hi Ruja. Adriana is working on this. Likely you will wire the funds in euro to our escrow and they get converted to pounds automatically."

This is an e-mail from Ruja Ignatova to Mark Scott

Case 1:17-cr-00630-ER Document 197 Filed 12/12/19 Page 44 of 178 JBD3SC01 Reeder - Direct

	1
	2
	3
	4
	5
	6
	7
	8
	9
L	0
L	1
L	2
L	3
L	4
L	5
L	6
L	7
L	8
L	9
2	0
2	1
2	2
2	3
2	4

25

dated March 31, 2016. Subject "escrow account details." And Ruja writes "Hello. As I indicated, Mark, we send about 33M euro yesterday to the U.K. account. Let me know when money makes it. Also, how far are we with penthouse? They should have received the 150K."

Q. Go up and what does Rebecca Watkins say back to Mr. Scott?

A. "Do you know what account the 33 million pounds has been sent to? Ruja has mentioned a U.K. account below."

(Continued on next page)

BY MR. DIMASE:

Q. OK. Let's go to Government Exhibit 2007. And in this e-mail Dr. Ruja Ignatova writes to several people including

Ms. Watkins and Mr. Scott on March 31, 2016. "Please reconfirm

all bank details for UK account. STH is apparently wrong."

Ms. Watkins responds, "Mark, further to earlier e-mails, I will leave this e-mail with you."

That's entitled transfer. OK. Let's look at Government Exhibit -- pull out of that one. I believe we're on 2009. If we could go down.

This is an e-mail from Ms. Watkins. Could you read the top e-mails, this e-mail from Ms. Watkins to Mr. Scott and others on March 31, 2016. Mr. Reeder?

- A. You want me to read it?
- Q. Please. Starting at the top.
 - A. "Mark. Further to my e-mail below and on the basis that the UK account Ruja refers to is the London office trust account, please note we are not permitted to accept these funds until we have complied with the usual firm trust policies.

"Whilst it is not totally clear if the monies are being sent to the London office trust account, as Ruja has stated she has already transferred funds, I have had to speak with Caroline Havers, the London office's compliance and money laundering officer, who confirmed this and stated any transfer must be stopped."

- Why don't we stop there. So could you help the jury 1
- understand who some of the folks on this e-mail are. 2
- 3 Mr. J Channo?
- James Channo is a partner in the London office. 4 Α.
- 5 Q. And the e-mail makes reference to Caroline Havers.
- is also an e-mail address chavers. Who is that? 6
- 7 Caroline is the London office compliance and money
- 8 laundering officer.
- 9 Q. And mcomiskey, who is that?
- 10 Mike Comiskey, he was the general counsel of the firm at
- 11 this time.
- 12 Ο. MHolsworth?
- 13 Miles is the executive director and chief operating officer Α.
- 14 of the firm.
- 15 0. At that time?
- Well, currently too. 16 At that time. Α.
- 17 Miles Holsworth? Ο.
- 18 Α. Yes.
- And finally JCotter? 19 Q.
- Julie Cotter, office manager for the London office. 20 Α.
- 21 You can scroll up. What does Mark say? Q.
- 22 "Hi, Rebecca. I was not aware of this and nobody told us Α.
- 23 of the policy when we requested the wire information. In the
- 24 US we do not have these issues usually to accept money in
- 25 escrow to fund a deal or a purchase of real estate."

2

6

7

8

9

10

11

12

13

14

16

17

18

19

20

21

22

23

24

25

- And this is from Mike Comiskey. What did Mike say in response?
- 3 "Mark, I echo what Rebecca has told you. We may not accept those funds without having done at least proper AML 4 5
 - investigation and there are additional requirements before we could release such funds if we do receive them."
 - Q. Let's go up. And Mr. Scott says, "I understand. We were simply not aware."
 - A. Yes. Go up.

And Mr. Comiskey writes, "Thank you, mark. How or where did you get the account information to pass on to Dr. Ruja? What do you know about her? How did she come to be a client? What do you know about OneCoin?

Α. Yes.

a long time.

- 15 Q. Go up. And what does Mr. Scott respond in the e-mail?
 - "Ruja, i.e., a related company, has been a client for months. Robert Courtneidge has been advising her since the outset on currency and cart issues. I know her fairly well through another client I have been working with for a decade. I also know attorneys from Germany that have been with her for

"Robert would know more about OneCoin, but I am familiar. We do not represent that entity, however. exclusively with her family office and related portfolio companies.

2

3

4

5

6

7

8

9

10

12

13

14

16

17

18

19

20

21

22

23

24

25

"I am in London next week and hope to see you on Friday.

"As to how we receive the wire details, I must defer to Adriana into who did."

Q. Go to 2009, please. I'm sorry, 2010.

So if you could zoom in on the middle two e-mails This is the e-mail that Mike Comiskey wrote about the here. proper AML investigation, correct?

- Α. Yes.
- And Mr. Holsworth responds, "I would concur as well."
- 11 Α. Yes.
 - If we can go up, Mr. Scott writes, "Folks, just to be clear, I am not doubting that the requirement exists but how are we supposed to know until it is pointed out by someone?
- 15 Each firm handles escrow intake and disbursement differently."

Go to 2012. If we could just zoom in on the bottom two e-mails. And this is an e-mail we have seen already from Mr. Scott at the bottom. Miles responds, "Actually we do have similar policies regarding the receipt of monies into the U.S. (client fund) accounts B."

Go up. And what does Mr. Scott say to Miles? "I was not aware and never have been made aware. As long as I received funds from a client's account from a reputable bank, I never had a concern. None of my prior firms required this additional information.

"We will work on pulling it together. Next time I will be better able to handle this to not inconvenience the client.

"May be best we have our clients pay the seller directly?"

Q. Go up. And what does Miles say in response?

A. "since 9/11 there have been very strict anti-laundering rules in the UK. We have adopted similar regs in the U.S."

Q. Can we pull up 2013. What did Mike say in response to that e-mail? Mike Comiskey.

A. "That would absolutely be the preferred method, that is, to have the client-buyer pay the seller directly.

"Or to make payment through a trust company or a bank/escrow agent, which is what we would certainly urge in the U.S.

"I understand that the custom and practice in the UK is not the same as here, but the less we have to handle client funds anywhere, the better.

"And the rules on law firms accepting client or counter-party funds in the UK (and Hong Kong for that matter) are much stricter and more comprehensive than they are in the U.S.

"The process is indeed easier if funds come "from a client's account at a reputable bank" or from another firm of solicitors in the UK, but we still want to know. As a matter

2

- of law in the UK (and HK). As a matter of policy in the U.S., at least for amounts above some threshold."
- 3 Go up. And what does Ms. Havers say in response?
- 4 "Dear Mike, if we are involved as the legal advisor in the Α.
- 5 acquisition of the property on behalf of the client,
- 6 International Strategies Ltd., the reality is that we will have
- 7 to hold the funds to complete the transaction. The property
- acquisition process in England does not provide for funds to 8
- 9 pass from buyer to seller directly. However, we would only
- 10 expect to receive the amount required to complete (and our
- 11 costs) usually the day before completion from a reputable and
- 12 AML checked source. We will accept a sum of money that is not
- 13 directly related to the transaction several weeks in advance of
- 14 the completion date."
- 15 0. And just to be clear, the amount that was referenced for
- 16 the penthouse purchase was 13.6 million pounds?
- 17 Α. Correct.
- And the amount that was attempted to be transferred into 18
- 19 the escrow account was 33 million euros?
- 20 Α. Yes.
- 21 So those two numbers obviously didn't line up.
- 22 Α. Yes.
- 23 The non-company was much more than the amount for the
- 24 penthouse transaction.
- 25 Α. Yes.

- Q. And it was also coming much earlier than any actual transaction. Is that the important take from this e-mail?
- A. Yes.
 - Q. Let's go up.

So Mr. Comiskey says, "Caroline, I understand how it works in real estate transactions in the UK and that it is different (somewhat regrettably) from in the U.S."

Going down it says, "The specific problem here is that we don't have any idea where these funds are supposed to come from and there is no showing (yet anyway) that a proper AML check has been done on either the source of the intended recipient of the 33 million pounds in question.

"And now I read in one of the e-mails that there may be other transactions like this one in the queue.

"I just wanted to make sure that we have properly checked out the parties involved here, including whoever the client is, who apparently is not identical to the Courtneidge client."

Go up. And Miles responds to everyone, "Mike, I strongly concur."

And, by the way, Mr. Scott is on all of these e-mails that we are looking at, correct?

Mr. Reeder, Mr. Scott is copied on all of these e-mails that we just reviewed?

A. Yes.

2

3

4

5

6

7

8

9

10

11

13

14

18

- Why don't we turn to Government Exhibit 2014. If we could just go to the top. Mr. Scott responds in this e-mail "We are handling. This issue is mostly due to a delay in forming entities in Ireland because by bonding requirements for the directors that are not Irish citizens and residents. Should be handled shortly and funds likely to come through BOI, where they are of course also vetted. As to other transactions, we will try our best not to involve any LL accounts."
- Let's look at Exhibit 2015. And this is actually some of the same e-mails we've already seen before, correct, involving Mr. Comiskey and others?
- 12 Α. Yes.
 - Now, Mr. Reeder, to your knowledge, were these funds ever Ο. received into Locke Lord's escrow account?
- 15 Α. No.
- So after the series of e-mails the funds did not actually 16 17 come into the account?
 - That's my understanding. Α.
- Let me turn to subsequent transactions. Now, you saw the 19 20 name of the client listed in the penthouse e-mail and in other 21 places with International Marketing Strategies Limited?
- 22 Α. Yes.
- 23 And, to your knowledge, was International Marketing 24 Strategies limited a client of the firm?
- 25 Α. Yes.

- Reeder direct
- 1 And have you reviewed records related to transactions that
- 2 Locke Lord engaged in on behalf of that client in 2016?
- 3 Yes. Α.
- And did those transactions take place before or after the 4 Q.
- 33 million euro attempted transfer? 5
- I think they were after. 6 Α.
- 7 And what kind of transactions were they?
- There was one purchase of real estate and two lease he is 8
- 9 of real estate.
- Are you sure it wasn't two purchases and one lease? 10
- 11 I'm sorry, yeah, two purchases, one lease.
- 12 And was one of the purchases the penthouse that we were
- 13 already discussing?
- 14 Α. Yes.
- 15 And who was the relationship partner, in other words, the
- 16 partner who had the relationship with the clients for those
- 17 transactions?
- 18 A. Mark Scott.
- 19 And did those transactions happen between approximately
- April and July of 2016? Does that sound right to you? 20
- 21 Α. Yes.
- 22 And did the firm in fact handle some funds in connection
- 23 with those transactions?
- 24 Α. Yes.
- 25 And Mr. Scott was involved in all of those transactions in

- some way?
- 2 Yes. Α.

- 3 Do you have any personal knowledge of any of the three
- transactions from the time they were occurring? 4
- 5 Α. No.
- Any involvement in them at all? 6
- 7 Α. No.
- 8 Again you were working in the Dallas office at this point,
- 9 correct?
- 10 Α. Yes.
- 11 MR. DIMASE: One moment, your Honor.
- 12 Q. Mr. Reeder I'm going to ask you about a few additional
- 13 e-mails. Would you take a look, please, at Government Exhibit
- 14 2025.
- 15 Can we go to the bottom, Mr. Barile.
- So this e-mail chain is dated May 4, 2016 from 16
- James -- or jchanno to msscottlaw@gmail. James writes, "Mark, 17
- this looks much better but they will want to know (as will we) 18
- where the Euros 20 million is coming from and how it got there. 19
- 20 It is question D3 that needs more explanation please."
- Can we go to the next e-mail up. Can you read 21
- 22 Mr. Scott's -- well, first of all, this is an e-mail from
- 23 Mr. Scott to Irina Dilkinska copying Dr. Ruja Ignatova on the
- 24 same date. What did Mark say?
- 25 "Hi Irina, Please see below my partner's comment on the Kyc

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

for Ruja. I understand the funds will be wired in by Martin. We can always say he held the money in escrow for Ruja. need an explanation where funds stemmed from. Either this can be a loan again from an affiliate or we declare it some sort of profit from somewhere. We already vetted IMS, so maybe easiest. Let us know what's most comfortable."

Can you go up two e-mails here, Mr. Barile. Q. OK.

And does Mr. Scott say in that e-mail? This is from Mark Scott to Irina Dilkinska and Ruja Ignatova. Again, what does he say here?

- "You need to reasonably explain the source of the funds used for the acquisition ... "
- Q. Go up to the next e-mail. And Irina responds, "Proof of funds I am aware of are:

"Bank statement with funds available on account;

"Declaration for the origin of funds;

"Financial statement of companies."

And to the third one she says "non preferable".

Go up.

And Mark says, "That works. Also would be good to have a statement from Martin as escrow agent to those facts." Go up.

Then someone at mb@br-rae.de writes to Ruja and Mark, "What kind of statements do you need? That I am the escrow agent? Origin of the funds?" And it's signed Martin

- 2 that?

A. "Correct. Both of that should be in the letter. 3 The funds

Breidenbach. And what does Mr. Scott respond? Can you read

- 4 need to be tied to Ruja."
- 5 Q. Go up. And what does Martin say?
- 6 "Mark, sorry for my delay. Could you help me with the
- 7 wording, please? What do we need?"
- Q. And go to the top e-mail. This is from Mark to Martin. 8
- 9 Mark says, "Hi Martin, something like this addressed to James
- 10 Channo:" And then he appears to propose language for
- 11 Mr. Breidenbach. Do you see that?
- 12 A. Yes.
- 13 Q. Do you see where it says "the funds have been generated by
- 14 the company by providing consultancy and management services to
- 15 international clients"?
- 16 Α. Yes.
- 17 Q. Let's go to 2026 now. And if you could go down to this
- e-mail in the middle. It's from Martin to mb@br-rae.de, dated 18
- May 12, 2016 to irina@onecoin, mark.scott@lockelord, 19
- 20 ruja@onecoin. It says, "Which company? IMS? Which business?
- Internet Marketing? Company is regulated? Which register? 21
- 22 Ruja is director and sole shareholder?"
- 23 Next go up, Mr. Scott responds. Could you read this,
- 24 Mr. Reeder?
- 25 "Whichever company works best for you. We have Ruja

cleared.	As	the	attorney	you	can	confirm	her	being	a
shareholde	er.	dire	ector etc	. "					

Q. And so above Mr. Breidenbach responds "Address? LockeLord James Channo?" At the very top of the e-mail thread Mark writes to Martin Breidenbach and Ruja and Irina: "Yes, please."

Go to 2030. It's an e-mail dated May 20, 2016 from Irina to Ruja and Mark. The bottom e-mail, this is actually from Ruja to Irina and Mark, and it says, "Can I have the update on the kyc procedure - where we stand on bn and ims. Please speed up. Best regards, Dr. Ruja."

And in response Irina writes "IMS - Kindly asked Frank related to all agreements we have to provide me with those documents - waiting for his answer.

"B & N - in process; also requested - my KYC documents
-finishing - only bank statement will take time til next week

"@ Mark - will e-mail you shortly."

Let me turn now to Government Exhibit 2017. All right so the bottom e-mail is an e-mail from Denitza Godeva, d.godeve@onecoin.eu.

"Dear gentleman,

"Dr. Ruja would like to have a meeting with all of you while you are in London."

This is dated May 25, 2016.

"I have worked around everyone's schedules and best

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

option for the meeting would be Tuesday the 31st at ..."

Mr. Barile, could you zoom out and go to the very top of this e-mail.

The title of this e-mail is meeting. The top chain is between Mark Scott and Ms. Godeva.

Go back down. This is an e-mail from Sebastian K Greenwood, dated May 25.

"Dear Denitza,

"Noted and participating.

"Best, Sebastian.

And an e-mail from d.godeva in response. Go to the bottom.

Here she writes, "Thank you all. Meeting confirmed." And on that e-mail we have 8888asialtd@gmail, pmaloy, Mark Scott, maxvonarnim@hotmail.com and ruja@onecoin eU.

Can we just go down a little bit. The 8888asialtd e-mail, if you can go down a little bit, and that's the e-mail there associated with Mr. Greenwood.

Go up. Can you just focus on the middle two e-mails. Mr. Scott on May 31, 2016 writes to Ms. Godeva, "Don't want to bother you at the B-day party. You look upset. Let's meet for a drink this week. Text me." And she provides a number.

Let's go to Exhibit 2019. Scroll down. Focus on the bottom e-mail. This is an e-mail entitled "PCT - investment documents, " copying a number of people including several

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

between one RavenR e-mail address, najib@ravenr, and it discusses a meeting and some documents. Can we go to the top. And what did Najib -- the top e-mail is from Najib Kassis between Mark Scott and Irina Dilkinska, copying Ruja Ignatova.

What did Najib say? Can you read that?

- "Hi Mark, Irina. Please see attached the investment Α. agreement for signing. Do not date the signature please, as that will occur later, after a shareholder has written off their loan."
- Q. Let's look at 2029. Let's go to the bottom e-mail. This is from Najib Kassis to Dr. Ruja Ignatova on June 15, 2016, subject line Zimbabwe - NMB.

"Hi Ruja, things have progressed with the Zimbabwe Bank and they have agreed to offer 9 percent interest rates on deposits with 90 day lockups."

Going to the second paragraph:

"I think this is a good place to park some cash versus Europe with negative interest rates." I would say \$10 million is the absolute max that is reasonable to do, but I would probably start with a lower amount initially to see how it works."

Let's go to the top, the next two e-mails.

THE COURT: Actually, before you go there, it's 11 o'clock, we're going to take our morning break. Ladies and gentlemen, we will take 15 minutes; do not discuss the case. JBD7SCO2

(Jury not present)

THE COURT: Mr. Reeder, you may step down. Everyone can be seated.

Anything that the parties wanted to discuss now?

MR. DIMASE: Your Honor, I will just say I have a couple more exhibits and then I will go back to the questioning we had started with yesterday that brought objection, and then I will be finished. I don't expect to be much longer with this witness.

THE COURT: OK. Don't be late.

(Recess)

(Continued on next page)

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

23

25

(Jury present)

THE COURT: Mr. DiMase.

MR. DIMASE: Thank you.

CHARLES REEDER, resumed.

DIRECT EXAMINATION (Continued)

BY MR. DIMASE:

rates."

Q. Mr. Barile, please pull up Exhibit 2029. So prior to the break we were looking at the bottom e-mail in this chain where Mr. Najib Kassis at RavenR.com wrote, "I think this is a good place to park some cash versus Europe with negative interest

We can go up to the top two e-mails then. The subject of this is "Zimbabwe Bank - NMB." And Ruja Ignatova writes to Najib and Mark Scott on June 15, 2016:

"Hi, Mark. I want to park 2.5 M USD there. Please touch base with Najib. R."

And what does Mr. Scott say in response?

- "And bes to take this off-line to WApp or BVI." Α.
- Q. Let's now turn to Exhibit 2043. If you can scroll down,

20 Mr. Barile. Let's just focus on the bottom e-mail from

21 ruja@onecoin to Mark.Scott@lockelord, copying irina@onecoin,

22 sent June 20, 2016, subject OneLife. Ruja writes, "I will find

a "nominee" that can be used. But we need a good jurisdiction.

24 My feel is as far outside EU as possible. R."

Can you go up. And this is a response from Mark Scott

4

5

6

7

8

9

10

11

12

14

15

16

17

18

19

20

21

22

23

24

25

- just to Ruja. What did Mark say in response?
- 2 "OK to be in EU. All about owher and nominees being 3 outside."
 - Go up. There is an e-mail below that one, Mr. Barile, as Ο. well. The two e-mails together. Thank you.

At the bottom Ruja writes, "I can give you only a BG nominee."

And Mr. Scott responds. What does he say, Mr. Reeder? "Whatever works ... Please send to WApp or Α. mscottlaw@gmail.com. Need certified passport copy and bank statement or utility bill."

- It's actually msscottlaw.
- 13 Α. Msscottlaw.
 - Thank you. And let's finally turn to Government Exhibit 2033 in evidence and scroll down here. Bottom e-mail is from Ruja Ignatova on June 27, 2016 from ruja.ignatova@ravenr.com. "Hi, Mark. Please be introduced to Anatoly who is the one in charge of our hedge funds (set up etcetera). Ivan is one of the traders in the funds. Anatoly and I have discussed how we want to do the setup etcetera and we want to employ a local law firm in Lux. Please both of you connect. He will brief you on our structure and deal - so you can move. Best, R."
 - Go up. Mr. Scott responds on June 28, 2016, and what does he say?
 - "Can you start hiring folks with western names soon please?

Smiley face."

1

9

10

11

- Q. Go up. And Dr. Ruja Ignatova responds on June 28, 2016. 2
- 3 "No. These are my golden Russian boys. You will love them.
- Make their shit work please." 4
- 5 How did Mr. Scott respond to that e-mail?
- "Of course ... smilely face. Bank of Ireland and DB not 6
- 7 fans of this ..."
- Q. Thank you, Mr. Barile. 8

relationships. "

- And Dr. Ruja Ignatova responds on June 28, 2016, "This is why the kids go to Lux where they have their own
- 12 And looking at the top, the final e-mail in this chain
- 13 is from Mark Scott to Dr. Ruja Ignatova dated June 27, 2016,
- 14 and the subject is RavenR edge funds or Re: RavenR hedge
- funds." And what does Mr. Scott say in response to the prior 15
- e-mail from Dr. Ignatova? 16
- 17 "Lux is fine for trading, not to send and collect funds.
- OVER ..." 18
- 19 MR. DIMASE: You can take that down, Mr. Barile.
- 20 Thank you.
- 21 Q. Let me turn back now to a topic that we were discussing
- 22 yesterday afternoon. Do you recall testifying about the
- 23 partnership agreement at Locke Lord?
- 24 Α. Yes.
- 25 And I think you said that the operative agreement at the

Reeder - direct

- time of Mr. Scott's employment at Locke Lord is in the January 1
- 2 10, 2015 agreement; is that right?
- 3 Yes. Α.
- 4 And since it's been a while since you talked about it, can Q.
- 5 you just briefly again describe what in general terms the
- 6 partnership agreement covers.
- 7 The partnership agreement covers the partner's
- original capital contribution to the partnership, what is the 8
- 9 partnership's business, how operating profits are determined
- 10 and distributed, how a partner joins the partnership, how a
- 11 partner leaves the partnership, also our executive committee
- 12 which is the governing body for the partnership, also the board
- 13 of directors for the partnership and other matters.
- 14 Q. And does each person who is hired as a partner at the firm
- 15 get a copy of the partnership agreement?
- 16 Α. Yes.
- 17 Is there any requirement they sign a copy of the agreement?
- 18 Α. No.
- 19 And does the partnership agreement also contain some
- 20 policies and terms relating to the conduct of the partners
- 21 while they are at that firm?
- 22 Α. Yes.
- 23 Does the agreement provide one way or another for lawyers
- 24 at the firm or partners at the firm earning legal fees for work
- 25 performed sort of outside the firm while at the firm?

13

14

15

16

Reeder - direct

- A. Yes, there is Article 9 in the partnership agreement which prohibits partners from engaging in business activities outside of the partnership agreement without the consent of the
- Q. And specifically with respect to legal work, would the partnership agreement allow partner to perform legal work while employed as a partner in the law firm but outside of the law firm itself?
- 9 A. Not for -- not for compensation.
- Q. And where -- I think we've covered this already, but where are fees for work performed by lawyers at the firm paid? Into what account should they be paid?
 - A. The operating account.

executive committee.

- Q. Would fees for work performed by lawyers at Locke Lord be paid anywhere else other than the law firm's operating accounts?
- 17 | A. No.
- Q. Would payment for work performed by a lawyer at Locke Lord to a non-firm account be permitted?
- 20 | A. No.
- MR. DIMASE: At this point I would offer three
 additional exhibits -- Exhibits 1026, 1032 and 4089 -- into
 evidence.
- MR. DEVLIN-BROWN: No objection.
- 25 THE COURT: Very well, they will be received.

(Government Exhibits 1026, 1032 and 4089 received in evidence)

MR. DIMASE: Mr. Barile, could you please publish Exhibit 1032.

Your Honor, apologies, there are some personal identifying information in this particular exhibit that we're going to black out or otherwise redact before showing it.

THE COURT: All right.

Q. "Dr. Ruja, as discussed" -- this is from Mark Scott January 31, 2016. "As discussed, please attached the requisite invoice for our new project. For purposes of this restructuring matter, please use this e-mail address exclusively for our communications, unless I send a request from my Locke Lord LLP address. I look forward to getting started."

Go up. Here it says -- this is from ruja@onecoin to msscottlaw@gmail and to d.godeve@onecoin January 31. It says, "OK. I just sent the money. Will come from Singapore. How do we move now. You want to see me in London? Or brief G?
Whatever we do. Think about that structure needs to be able to bank and get accounts."

Go up a little bit more. Show Exhibit 4089 now. And can you focus in -- actually scroll down a little bit more, Mr. Barile, and just focus on the bottom e-mail. This is from ruja@onecoin to mark.scott@lockelord and garmenta@zala-group, copying d.godeva@onecoin and cindy@onecoin, dated January 31,

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

2016. Subject: Next step please.

"Hi, Mark. At time is ticking, what are the next steps and how can we move please? If we want to meet I am in London from 5.2 to 15.2, then for a month in Hong Kong and China -- anc China. Cindy has sent you the phone. Contact me when you have it. Thanks. Dr. Ruja."

Go up here. Actually go to the second paragraph of this e-mail from Mark Scott to Ruja Ignatova, January 31. "I am ready to go immediately and have the team ready. You need to simply approve the budget of about \$425,000 for all attorneys and CPAs I would require in different jurisdictions, plus travel and entity formation and dissolution expenses."

You can pull out of that and to the fourth paragraph and the information below. All the way down.

"If you like to move forward, which based on what I am hearing from Gilbert and Robert, you should do as ASAP, I would need you to wire me the retainer so that I can get all the parties started globally. The wire details for my private law firm are: " And he provides City National Bank of Florida, an address, account number, and then it says "Beneficiary: Mark S. Scott, P.L. Purpose: Legal fees."

Go to 1026, please.

By the way, Mr. Reeder, in January of 2016 Mr. Scott was employed as a partner at Locke Lord, correct? Correct. Α.

- And he was working in the Miami office at that time?
- 2 Α. Yes.

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

3 Can you scroll down, please. Scroll to the top of this 0. 4 e-mail, please.

5 And this is a message from Mark Scott -- I'm sorry --6 the bottom -- to Stephanie Voell from Mark Scott at

7 msscottlaw@gmail, and he writes "See below. All in order?"

OK. And if we scroll down, "Dear Customer: Mark S. Scott PL. From: City National Bank Wire Transfer Department.

"This email notification serves as immediate notification of the following incoming wire transfer." It says Mark S. Scott, PL for \$425,000. And it says "Received from: DBS Bank LTD Singapore by order of International Marketing Services PTE" with an address. And the name of receiver is listed as City National Bank of Florida."

OK Take that down. Oh, wait, go up, please. Could you zoom in on the top two e-mails, so that is Stephanie. Voell@ citynational.com writes to msscottlaw@gmail on February 1, 2016. "Received, is your client International Marketing Services? If otherwise please advise so I can note in the file in case an inquiry comes up later. Thanks."

And what does Mr. Scott say in response, Mr. Reeder?

- "Correct. That company is my client." Α.
- 24 And just to be clear, have you seen any of these three 25 e-mails we just went through before today?

Α. No.

1

- Let me turn to another -- take that down -- another series 2 Q.
- 3 of questions about the partnership agreement. Does the
- partnership agreement also contain provisions regarding outside 4
- 5 positions at other companies or outside interests that partners
- 6 might hold while working at the firm?
- 7 Α. Yes.
- 8 And what does the partnership agreement provide for in that
- 9 respect?
- 10 A partner can invest their own assets, but in terms of
- 11 outside directorships and things like that, it has to be
- 12 approved by the executive committee.
- 13 Q. Would that also include running companies while working as
- 14 a partner at the law firm?
- Getting compensated, yes, it would be. 15 Α.
- So any compensation outside of work while being a partner? 16
- 17 Right, right. Α.
- 18 So, is there a process by which partners would be able to
- make a disclosure about those outside interests or work? 19
- 20 Α. Sure.
- 21 How would that work? Q.
- 22 Α. There is actually two. If they want to get executive
- 23 committee approval for an outside activity, they make
- 24 application to the general counsel's office, and then from the
- 25 general counsel's office it would go up to the executive

5

6

7

8

10

11

12

14

15

17

18

19

20

21

22

23

24

25

Reeder - direct

- committee for approval. Also for purposes of our annual 1 professional liability insurance renewal there is a place where 2 3 you identify your individual outside activities.
 - And would this -- as far as the first category, applying to Ο. the executive committee, is that a one-time obligation or would a partner have a continuing obligation to notify and seek approval from the executive committee for any new outside interests that they may become involved with?
- 9 It would be one time for each activity that they engage in.
 - Ο. Understood. In other words, it's not one time in the sense that when you start working you only need to report as of that date.
- 13 Correct. Α.
 - You have a continuing obligation to make the report but you only need to report on it once for each outside activity.
- 16 Α. Correct.
 - And what can the executive committee -- what is the function of the executive committee in considering those sorts of disclosures? What would they do?
 - It depends on the position, but if it's a board position, they will look at the insurance coverage or the members of the They will look at the indemnification provisions in the bylaws of the corporation. But there are some other activities like teaching a class at a university that gets approved, that doesn't have those same sorts of considerations.

- So there would be some level of diligence performed in connection -- or investigation of some kind performed in connection with whatever a person has reported? Is that fair
- Yes. Α.

to say?

1

2

3

4

5

6

7

8

9

- And would the executive committee have the ability to approve or reject that application? In other words, could the executive committee say, thank you for letting us know, we're not approving this?
- 10 Α. Yes.
- 11 And you mentioned teaching. Would something even that 12 minor need to be disclosed to the executive committee before 13 for a partner to engage in it?
- 14 A. Yes, yes.
- 15 0. And that would be something like teaching at a law school, like a class, while they're a partner at the law firm? 16
- 17 A. Yes.

18

19

20

21

22

23

24

25

- Withdrawn. One more question on this process. What are some -- some -- of the reasons why this process is in place for the executive committee to review these kinds of outside interests and either approve or reject?
 - A. Largely professional liability. The concern is that if the lawyer is on the board of a corporation, that the role of the attorney either as a board or as an attorney gets confused, and in our deliberations in this regard we want to make it clear

5

6

7

8

9

10

11

12

Reeder - direct

- that when an attorney serves on the board they are serving as a
 member of the board and not as legal counsel for the board of
 the corporation.
 - Q. And are there other reasons beyond just the insurance issue that the executive committee wants to know what the partners are doing on the outside?
 - A. Sure. There is also reputation to the firm we're trying to protect, and on the revenue side we just want to make sure we're capturing all the revenue from the services of the partner.
 - Q. And are you familiar with the concept of conflicts of interest -- of a potential conflict of interest?
- 13 | A. Oh, yes.
- 14 Q. And does that factor into this analysis as well?
- 15 A. Conflicts of interest, checking to make sure that you don't
 16 have conflicts of interest with the company that the partner
- 17 | wants to go sit on the board for.
- Q. In other words, a potential situation where a lawyer at the firm is working at some external company and the firm is also
- 20 involved with some level of representation by the firm?
- 21 A. Yes.
- 22 | Q. And that could create a potential conflict of interest.
- 23 | A. Yes.
- Q. So that's one of the other purposes of engaging in this review process; is that fair to say?

Α. Yes.

1

- Now, have you performed -- along with other executives at 2
- 3 Locke Lord -- a diligent search of Locke Lord's records to
- 4 determine whether or not Mark Scott ever filed any paperwork
- 5 disclosing involvement with other companies while he was
- 6 employed at Locke Lord?
- 7 Α. Yes.
- And what was the result of that search of the records of 8
- 9 Locke Lord?
- 10 We did not find any record that Mr. Scott had applied for
- 11 serving in another position outside of the firm.
- 12 MR. DIMASE: One moment.
- 13 Nothing further, your Honor.
- 14 THE COURT: Cross-examination.
- CROSS EXAMINATION 15
- BY MR. DEVLIN-BROWN: 16
 - Good morning, Mr. Reeder. How are you?
- 18 Just fine. Good morning. Α.
- Great. So, the government asked you a number of questions 19
- 20 yesterday both about documents that Locke Lord was involved
- 21 with in some way and also documents that had nothing to do with
- 22 Locke Lord as far as you can tell, right?
- 23 A. Yes.

- 24 Meaning they showed you, for example, communications
- 25 between Mark Scott and Gilbert Armenta that were not from Locke

- Lord e-mail addresses.
- 2 Yes. Α.

- 3 Q. And to the extent you were shown documents that involved
- people outside of Locke Lord and didn't necessarily involve 4
- 5 firm e-mail addresses, you didn't necessarily know what was
- going on, right? 6
- 7 Α. Yes.
- And you don't know what other documents may have existed on 8
- 9 the same subjects besides the ones the government showed you,
- 10 right?
- 11 A. Yes.
- 12 So I'm going to spend most of today talking about documents
- 13 that have something to do with Locke Lord, but I do want to go
- 14 through just a couple of things that the government showed you.
- 15 Could we please put up Government Exhibit 2029, Mr.
- Barile. 16
- 17 So, do you remember Mr. DiMase showing you this chain
- 18 earlier this morning?
- 19 A. Yes.
- 20 Q. And at the bottom of the chain -- and maybe we could just
- 21 blow that up for a second, Mr. Barile -- you have someone named
- 22 Najib Kassis e-mailing Dr. Ruja Ignatova talking about how
- 23 things have progressed with the Zimbabwe Bank. Do you see
- 24 that?
- 25 Yes. Α.

2

3

4

5

6

7

Reeder - cross

- Q. And if we could just zoom out and show the top e-mail -- the top two e-mails actually. Thanks.
 - So then you see an e-mail from Ruja Ignatova to najib@ravenr, copying Mark Scott, saying, "Hi, mark. I want to park 2.5 M USD there. Please touch base with Najib." And then you see Mark Scott's response: "And best to take this off line to WApp or BVI." Do you see that.
- 8 A. Yes.
- 9 Q. And you don't know if Ruja Ignatova quote unquote parked
- 10 | \$2.5 million in this proposed investment, right?
- 11 A. Yes.
- 12 | Q. You don't know if they in fact took this offline to
- WhatsApp?
- 14 A. Yes.
- 15 Q. And you don't know if they spoke about it on -- I think you
- 16 saw one of the e-mails on Kryptophone with complicated
- 17 | instructions. You don't know if that happened.
- 18 A. Correct.
- 19 Q. And you don't know if in fact this very e-mail thread
- 20 continued.
- 21 | A. Yes.
- 22 | Q. And you don't know whether Mark Scott did or didn't reject
- 23 this offer from Ms. Ignatova.
- 24 | A. Yes.
- 25 | Q. Can you take that down, Mr. Barile.

If we could show not the jurors, but the witness and the parties what has been marked for identification as Government Exhibit 321 -- I'm sorry, Defense Exhibit 321. MR. DIMASE: Can we approach briefly, your Honor? THE COURT: Sure. (Continued on next page)

(At the side bar)

MR. DEVLIN-BROWN: So, your Honor --

MR. DIMASE: Just so that I can raise the concern.

This is part of a series of concerns we have regarding e-mails potentially being hearsay if offered by the defendant for the truth. And this appears to be a relatively lengthy document here with many different parts, so I'm not clear on exactly what the nonhearsay purpose of admitting the defendant's own statements in this e-mail are.

MR. DEVLIN-BROWN: Well, I think, number one, it prevents people from being grossly mislead about what may have been discussed. At the bottom of the thread, your Honor, you see the same e-mail that was in the government exhibits we just saw -- I want to park 2.5 million USD there -- and this is not a version of the thread that discusses going to WhatsApp. Instead there is some back and forth with Najib, and then we get to --

THE COURT: And who is Najib?

MR. DIMASE: He works at RavenR, Ruja's private law office.

THE COURT: OK.

MR. DEVLIN-BROWN: So then Mr. Scott communicates to Ruja and Najib that he will not do this deal, he has grave concerns that will cause flags to go up on still very young accounts in Europe; under no circumstances can I make this a

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

direct investment.

So, it's not offered for the truth; it's offered in terms of this relationship between alleged coconspirators that this deal that's been proposed he doesn't want to do, and he is letting his alleged coconspirators know that he is not going to do deals of this sort. So, that's the nonhearsay basis.

And I think it's also necessary just to avoid presenting to the jury this implication that there was some off-line discussion.

MR. DIMASE: Your Honor, the only thing I would say in addition is I think there is a hearsay concern about the other e-mails in between the defendant's e-mails even if the e-mails that Mr. Devlin-Brown is referring to are not for some hearsay There are other interstitial e-mails here. purpose. the e-mail from Max above, "this is not a private equity investment," that seems to me to be a statement that would be offered for the truth.

MR. DEVLIN-BROWN: I don't need it certainly for the But just like many of the chains the government has truth. shown, this is what Mark is being told about the deal. Again, whether it's true or not, I don't know, but here deals are being described in a certain way, and after hearing this description he is rejecting it on a certain basis.

So, I don't think it makes sense to redact those things or anything like that. I'm not going to call attention

Reeder - cross

to it other than there is some more discussion about the deal or something of that nature.

THE COURT: I will allow it.

MR. DIMASE: I would just ask it seems this top e-mail is really not -- it has a lot of facts in it that look like they might be potentially offered for the truth. So I think to the extent this is coming in, it probably should be for the portion below that.

MR. DEVLIN-BROWN: The very top e-mail?

MR. DIMASE: Yes.

MR. DEVLIN-BROWN: That's fine. If you don't mind if we can just make the redaction later on.

MR. DIMASE: Yeah, or just show this portion of the exhibit here, and we can redact it later.

(Continued on next page)

2

3

4

5

6

7

8

9

10

11

12

(In open court)

MR. DEVLIN-BROWN: Can we put that up on the screen. Defense offers Defense Exhibit 321.

MR. DIMASE: Your Honor, with the understanding we discussed at side bar.

THE COURT: Very well, it will be received.

(Defendant's Exhibit 321 received in evidence)

MR. DEVLIN-BROWN: Before you publish it, Ms. Stanley, could you just go to the fourth page of the exhibit.

And if we can publish that, please.

- So, Mr. Reeder, this is at the very bottom the same e-mail you just saw in the government Exhibit, right, discussing a
- 13 Zimbabwe bank and Ruja Ignatova proposing to park 2.5 M USD
- 14 there, right?
- 15 A. Yes.
- The portion on top of this thread does not say anything 16 17 about taking it to WhatsApp, right?
- I do not see it. 18 Α.
- Instead it says "Hi, Najib. Can you please send me 19 Yeah. 20 background on the bank."
- 21 And if we could now move to the third page of the 22 exhibit, Ms. Stanley.
- 23 And I don't want to go through this in any detail, Mr. 24 Reeder, but just glancing at it it appears that Najib Kassis at 25 the very bottom provides a link to a drop box folder about the

2

3

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

bank deal and then sends another e-mail describing the bank deal right above that. Do you see that?

- I see those.
- 4 And then if we could go to page 2 of the exhibit, Q.
- 5 Ms. Stanley. And if we could blow up the e-mail at the bottom 6 of the page, which is from Mark Scott.

And I will just read part of it. "As I mentioned before, I see this as a loan play or some sort from my end to get you the funding. Although I have grave concerns this will cause flags to go up on our still very young accounts in Europe, under no circumstances can I make this a direct investment from offshore. The risk is too high. The returns are not believable and the institutions are undercapitalized."

Do you see that?

- Yes. Α.
- And if we could just -- go to the first page of the exhibit and just blow up the bottom e-mail before we publish it.

So, in this e-mail on the same thread Mark Scott writes, "I just can't doc African elements to what is in existence on my end. It will raise many red flags due to the jurisdiction and unlikely business case."

Do you see that?

- Α. Yes.
- So we can take this off the screen. Ο.
- 25 So, Mr. Reeder, that wasn't part of the thread that

Reeder - cross

- the government showed you about this transaction, right? 1
- 2 Α. Yes.
- 3 And you don't have any idea what other thread may be on
- 4 other transactions that the government showed you, do you?
- 5 Α. Yes.
- Yes meaning you don't, right? 6 0.
- 7 I don't, correct. Α.
- 8 Q. Thank you.
 - May I approach, your Honor?
- 10 THE COURT: You may.
- 11 So, Mr. Reeder, since 2017 I believe you have been the
- 12 deputy COO; is that right?
- 13 A. Yes.

- 14 And part of that position involves I guess things of this
- 15 nature, responding to requests -- whether it's from the
- government or other parties -- to gather information on behalf 16
- of the firm? 17
- 18 A. Yes.
- And in order to do that you must have access to records of 19
- 20 client matters, and billings and other sorts of firm
- 21 administration records; is that right?
- 22 Α. Yes.
- 23 And I assume when it's warranted you are able to review
- 24 e-mails of firm personnel and things like that.
- 25 Α. Yes.

Reeder - cross

- So I put a binder of documents before you -- and don't 1
- worry, we're not going to go through all of them -- but I 2
- 3 believe you saw this when I provided it to your counsel
- 4 yesterday; is that right?
- 5 A. Yes.
- And looking through those documents -- with the exception 6
- 7 of 154, which I've removed -- do those all appear to be Locke
- Lord records? 8
- 9 I can't say all of them were. I would say the majority of
- 10 them were.
- 11 OK. Why don't you look just for your own reference to --
- 12 and we don't need to publish it -- Defense Exhibit 154.
- 13 OK. Α.
- 14 So, this one before you, if I have it right, the front page
- is a bio from the Locke Lord website. 15
- 16 It appears to be, yes. Α.
- 17 And then behind it though there are various articles and
- 18 other materials about Mark Scott, right?
- 19 Yes, I see that. Α.
- 20 And you I believe did not recognize that to necessarily be
- 21 a Locke Lord record document.
- 22 Α. Correct.
- 23 When Locke Lord produced documents to the government in
- 24 this case it often did so with a Bates stamp on the bottom,
- 25 right?

J	В	D	7	S	С	0	2

- Α. Yes.
- And that's just basically -- you have seen it on some of 2
- 3 the exhibits -- some kind of code name and number that follows,
- 4 right?

- 5 Α. Yes.
- That was in this case LLSDNY? 6
- 7 Α. Yes.
- And presumably you were able to recognize all of the 8
- 9 documents in here that has a Locke Lord Bates stamp on it.
- 10 Α. Yes.
- And there were a few documents that may not have had the 11
- 12 Bates stamp on it but that were billing records from Locke Lord
- 13 or other of Locke Lord business records, right?
- 14 Yes. Α.
- Other than the exhibits I just showed you on 154, did you 15
- recognize all of those documents in here as Locke Lord records? 16
- 17 I either saw the Bates stamp or recognized most of the
- 18 documents in here. I did not look at all of them to go just to
- make sure they are all Locke Lord documents. 19
- 20 (Continued on next page)

21

22

23

24

- Well, I mean, I do hate to take the jury's time with it, 1
- Mr. Reeder, but it is important for the defense as well as the 2
- 3 government that we're able to establish the authenticity of
- 4 these documents. So maybe we'll have, if you don't want to do
- 5 it now, maybe we'll have a break before the cross-examination
- 6 is over and you can do it then. Does that sound fair?
- 7 Α. Okay.
- 8 Q. All right. So, do you recall the government asking you a
- 9 number of questions about a \$33 million deposit into a Locke
- 10 Lord escrow account?
- 11 Α. Yes.
- 12 I believe you said, as far as you knew, the money never
- 13 actually made its way into the escrow account?
- 14 That's my understanding. Α.
- 15 Ο. There were a number of e-mails the government showed you, I
- believe, suggesting there were potential AML or anti-money 16
- 17 laundering concerns about the transaction, right?
- A. Yes. 18
- MR. DEVLIN-BROWN: And Mr. Barile, I would just like 19
- 20 to show a few of those. If you could show Government Exhibit
- 21 2009, please. If we could blow up -- I'm trying to see it
- 22 myself. The very bottom e-mail from Mr. Comiskey. Thank you.
- 23 That's M. Comiskey, that's Mike Comiskey; is that right? 0.
- 24 Α. Yes.

I think you said he was the general counsel of the firm at

JBD3SCO3

- the time? 1
- 2 Yes. Α.
- 3 Q. And that means sort of like the lawyer for the law firm,
- 4 right?
- 5 Α. Yes.
- He's, I imagine responsible for, among other things, making 6
- 7 sure that Locke Lord is complying with anti-money laundering
- 8 rules and regulations?
- 9 A. Yes.
- So here he writes, "Mark, I echo what Rebecca has told you. 10
- 11 We may not accept those funds without having done at least
- 12 proper AML investigation." You see that part?
- 13 A. Yes.
- 14 MR. DEVLIN-BROWN: Mr. Barile, we can take that down.
- 15 And if we can put up Government Exhibit 2010, please.
- Actually, I think that's the same. Never mind, we can take 16
- 17 that one off. If you can put up Government Exhibit 2013,
- 18 please, the first page. And if you can blow up the e-mail, the
- 19 middle e-mail, again it's from Michael Comiskey.
- 20 Q. And you see there he writes that the AML rules are much
- 21 stricter in the U.K. than in the U.S.
- 22 Do you see that?
- 23 Α. Yes.
- 24 Is that true to your knowledge as well? Ο.
- 25 Α. Yes.

Reeder - Cross

- Then he write "The specific problem here is we," I assume 1 that means "we" meaning Locke Lord the firm? 2
 - Yes. Α.

3

4

5

6

7

8

9

10

11

12

"Don't have any idea where these funds are supposed to come Q. from and there is no showing, yet anyway, that a proper AML check has been done on either the source or the intended

recipient of the 33 million pounds in question."

Do you see that?

- Yes. Α.
- And then he writes "And now I read in one of these e-mails that there may be other transactions like this one in the queue." Do you see that with the exclamation point there?
- 13 A. Yes.
- 14 So is it fair to say that in connection with this \$33 15 million transaction, that Mr. Comiskey was raising concerns about whether the proper anti-money laundering checks had been 16 17 done with respect to this client or potential client?
- 18 A. Please repeat that?
- 19 Is it fair to say that with respect to this \$33 million 20 transaction, Mr. Comiskey was raising concerns about whether 21 proper AML checks had been done?
- 22 Α. Yes.
- 23 Now, isn't it true, Mr. Reeder, that ultimately, AML checks 24 were done on this client?
- 25 MR. DiMASE: Objection.

Case 1:17-cr-00630-ER Document 197 Filed 12/12/19 Page 88 of 178

JBD3SCO3 Reeder - Cross

THE COURT: Overruled. A. I don't know. Q. Well, you have reviewed records in preparation for your testimony today, right? A. Yes. Q. Isn't it true, Mr. Comiskey, that -- sorry. Mr. Reeder. MR. DiMASE: May we have a sidebar? THE COURT: Sure. (Continued on next page)

(At the sidebar)

MR. DiMASE: Your Honor, I think Mr. Reeder answered the question that he does not know about compliance checks that were performed. There are other people at Locke Lord who may have the answer to that question and may be called as witnesses, but Mr. Devlin-Brown is now trying to basically get him to say he read an e-mail that's not in evidence and he has some understanding of some point. That's the concern, that's the path we are going to down right now. I don't think he knows anything about any compliance checks that were done in connection with these transactions from any sort of personal knowledge.

MR. DEVLIN-BROWN: Well, he is not here today just testifying about his personal knowledge. He's testifying as a records custodian. Most of the e-mails, if not all of the e-mails that the government put in evidence through him when he testified about, he had no personal knowledge of. And the government has raised a suggestion through the \$33 million transaction that Mr. Scott was ignoring significant AML concerns about the client. What I think the evidence will show, and I don't necessarily need to offer these documents into evidence, but I think I am going to have to show the witness, he's seen them, is that the firm approved Ruja Ignatova and did business with her through 2018 after she passed AML checks, even though there was references to OneCoin.

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

And Mr. Scott was in continual touch with Locke Lord and partners at Locke Lord, even when he was at the Fenero Funds. And it's quite significant, both to correct the misimpression I think that the government made that there were these tremendous AML concerns and because Locke Lord, one of the many service providers Mr. Scott continued to deal with, was not troubled continuing to do business with Ruja Ignatova and related entities.

MR. DiMASE: As an initial matter, this goes back to the government's motions in limine concern that the fact that some service provider conducts business with Ruja, particularly after Mr. Scott has left, seems wholly irrelevant to his state But more to the point on this particular witness, of mind. your Honor, the government did read him a number of e-mails. But, we didn't elicit personal knowledge from the witness about those e-mails. Maybe there is a witness who can provide the kind of testimony that Mr. Devlin-Brown is looking for. witness is not that person. He's asking the witness to testify about things he doesn't have any knowledge about. That's the concern I have.

MR. DEVLIN-BROWN: Well, Mr. DiMase himself elicited that there were transactions that Locke Lord engaged in with Ruja Ignatova affiliates after this 33 million, including several real estate transactions. There was more beyond that. And there are e-mails that show it, and he is a record

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

custodian. I would also add --

THE COURT: That's fine. He is a records custodian. But records custodian don't necessarily testify to the substance of the documents that they put into evidence. So, if you can get the e-mails into evidence in some fashion, then you can put it before the jury.

MR. DEVLIN-BROWN: Okay. I thought perhaps the government would prefer to avoid that, but that's what I'll do. I'll just add one other thing so your Honor knows. We've been in discussions with Locke Lord for some time. Their preference has been that they not be recalled in the defense case, that they have one witness who would know essentially what the parties want to ask them about. I am getting the feeling that Mr. Reeder may not be actually as cooperative in practice as that may have been represented in theory, but that's all we are trying to do here.

THE COURT: He seems to me to be trying to answer the questions as best as he can based on the information he has. So again, I don't know the case as well as you do, so I don't know specifically what you are talking about. But he seems to me to be responsive to your questions thus far.

> MR. DEVLIN-BROWN: Thank you.

(Continued on next page)

24

Reeder - Cross

- 1 (In open court)
- BY MR. DEVLIN-BROWN: 2
- 3 Q. So, Mr. Reeder, after this \$33 million wire transfer that 4 the government asked you about, you testified that there were
- 5 in fact other projects involving Locke Lord and Ruja Ignatova
- or affiliated entities. Do you remember that? 6
- 7 MR. DiMASE: Objection. Misstates the testimony, your 8 Honor.
- 9 THE COURT: Overruled.
- 10 Α. The IMS transactions?
- 11 0. The IMS transactions.
- 12 A. Yeah.
- 13 Q. Those related to various property purchases or leases; is
- 14 that fair to say?
- 15 Α. Yes.
- Those were after the \$33 million wire transfer that was 16
- discussed earlier in your testimony, right? 17
- 18 A. Yes.
- 19 And the firm didn't block those transactions with IMS and
- 20 those properties, right?
- 21 A. No.
- 22 Q. Aren't you aware -- just yes or no -- from reviewing
- 23 materials, Locke Lord business records, that Locke Lord
- 24 continued to do business with Ruja Ignatova affiliated entities
- 25 into 2018?

No. Α.

1

2

3

4

5

6

7

8

13

14

16

17

MR. DEVLIN-BROWN: Well, let me show you then what's -- if we just put it on the witness's screen what's been marked for identification as Defense Exhibit 729. That's just for the witness, right, Ms. Stanley?

- Q. So Mr. Reeder, I don't want you to read anything on the document yet. But do you see there is a Bates stamp on the bottom that says LLSDNY?
- 9 A. Yes.
- 10 Q. You can confirm, can't you, that this is a Locke Lord business record? 11
- 12 A. Yes.
 - Q. Locke Lord has a practice of running conflicts checks on new clients; isn't that right?
- 15 A. Yes.
 - MR. DiMASE: Your Honor, can we have another sidebar? I apologize --
- 18 THE COURT: Okay.
- 19 MR. DiMASE: -- for the delay.
- 20 (Continued on next page)

21

22

23

24

(At the sidebar)

MR. DiMASE: Your Honor, two separate concerns. The second one being the primary one. The first one is the witness said no. He doesn't know. So it's not really proper to refresh the memory of someone who does not know. If they don't remember, you can refresh their recollection.

Putting that aside, the bigger issue here is that Mr. Scott is not on this e-mail. It's long after he's left the firm. It doesn't bear on his state of mind. These are exactly the sorts of issues we've been bringing to the Court's attention through our motions in limine and during trial. The fact that Locke Lord is running some sort of diligence on Ruja Ignatova in 2018, long after Mr. Scott is out, without copying him and there is no evidence that he knew about it, is just completely irrelevant. Has no bearing on the facts in issue in this case.

THE COURT: I don't know what he's going to ask. What are you going to ask?

MR. DEVLIN-BROWN: I'm not trying to refresh his recollection. At this point I am just trying to lay a foundation for it being a business record. I would offer it. Even in the government's exhibits and their e-mails about the \$33 million transaction, they redacted a portion that showed that the firm had done a similar check on OneCoin. Mr. Scott actually saw the results there were concerns at the time raised

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

that it was a Ponzi scheme or could be. And the firm continued to do work and Mr. Scott saw that, and knew the firm continued to do work. And had continuing communications, even when he was working with Fenero with James Channo, a senior partner in the firm, about IMS and Ruja Ignatova related matters.

I'm hoping not to spend a huge amount of time on this, but I think that's an important point. I think it's fair that the jury know that the firm continued to do that sort of business.

MR. DiMASE: Just to respond to that. With respect to the redactions, we redacted those portions of the e-mail because Mr. Scott was not copied on those portions of the e-mail. That's why I redacted them. We can look back at them. There may be subsequent e-mails where those portions are sent to Mr. Scott. But the portions of the e-mails we redacted Mr. Scott was not on, so that is the reason we redacted those particular portions of the e-mail.

But, more to the point, on this, we can debate about whether that stuff is admissible and maybe we will be back up here to do that. Maybe it is. Certainly this isn't. Mr. Scott's not on it. It's long after he's left. It is not relevant to any issue in this trial about his state of mind. It is to James Channo. It just doesn't involve Mark Scott. So, it's not clear how it bears on his state of mind or has anything to do about what he knows or thinks about OneCoin or

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

Locke Lord.

MR. DEVLIN-BROWN: The government's state of mind position for all evidence they tried to offer in is, oh, the conspiracy continued probably to the arrest and after. Mr. Scott was in communication with James Channo about Locke Lord matters.

MR. DiMASE: There is no evidence of those communications, that's one of the problems, in 2018, that this was shared with Mr. Scott. All of the evidence that the government has offered is sent to Mark Scott. That's sort of the point. This doesn't involve him.

MR. DEVLIN-BROWN: We would not argue that this showed Mr. Scott knew that there was a conflicts check on Ruja Ignatova. But I think it is relevant for the other issues that we've already addressed.

THE COURT: The government put all of this in to contention the fact that there were substantial money laundering concerns and vetting concerns, concerning Ignatova and the other individuals and entities, so I'll allow him to do some cross-examination concerning the fact that the firm continued doing work with those entities.

MR. DiMASE: Your Honor, we don't, it would be appropriate perhaps to do that with e-mails that Mr. Scott is on in the time frame he is working for Locke Lord. But we would just strongly object to the admission of evidence not

Case 1:17-cr-00630-ER Document 197 Filed 12/12/19 Page 97 of 178

JBD3SCO3 Reeder - Cross

copying him, not involving him, not showing he was aware. I think there is a distinction between the types of evidence.

THE COURT: This is just rebutting a particular point that you're making. It is not rebutting a point concerning anything that Mr. Scott was aware of or not aware of, so I'll allow it.

MR. DEVLIN-BROWN: Thank you.

(Continued on next page)

2

3

4

9

(In open court)

MR. DEVLIN-BROWN: May I proceed, your Honor?

THE COURT: You may.

- BY MR. DEVLIN-BROWN:
- 5 Q. Mr. Reeder, before the sidebar there I was asking you if
- 6 you recognized this document to be a conflicts check from Locke
- 7 Lord. Do you recall that?
- 8 A. Oh. Okay.
 - Sorry, yes, it's reappeared. Defense Exhibit 729.
- 10 A. Yes.
- 11 MR. DEVLIN-BROWN: The government offers Defense
- 12 Exhibit 729.
- 13 MR. DiMASE: The government objects to this particular
- 14 exhibit.
- 15 THE COURT: I think you misspoke. You said the
- government offers. 16
- 17 MR. DEVLIN-BROWN: The defense offers, the government
- objects, the Court rules. 18
- THE COURT: Over the government's objection it will be 19
- 20 received.
- MR. DEVLIN-BROWN: Thank you. Can we publish Defense 21
- 22 Exhibit 729, please, for the jury.
- (Defendant's Exhibit 729 received in evidence) 23
- 24 Q. If we could just blow it up to try to delete the white
- 25 space just as much as we can to make it a little easier. But

Reeder - Cross

- I'll start asking questions while we do that. 1
- 2 This is from Melissa Hall. Do you see that?
- 3 Yes. Α.
- 4 And who is Melissa Hall, if you know? Q.
- 5 She worked in the conflicts area, client intake. Α.
- She runs checks like this, conflict checks? 6 0.
- 7 Α. Yes.
- 8 Q. Who is James Channo on the to line?
- 9 James is a partner in the London office. Α.
- 10 Didn't he manage the London office, at one point anyway? Q.
- 11 Α. Yes.
- 12 He is on the firm's executive committee, was he?
- 13 Α. At one point, not currently.
- 14 You can see that the subject line says "Conflict results Q.
- 15 rush. Ruja Ignatova/acting in respect of certain real estate
- matters and potential regulatory issues." 16
- 17 Then you see there is various attachments referred to
- 18 there, right?
- 19 A. Yes.
- 20 I'd just like to read the first paragraph. Why don't you
- 21 read it, Mr. Reeder.
- 22 "The conflict check and the client due diligence are clear
- 23 for Ruja Ignatova, please proceed with collecting the AML
- 24 documentation for this individual. I've included the relevant
- 25 information for an individual from the A memorandum and also

5

6

7

8

9

10

14

15

16

17

18

19

20

21

22

23

25

attached the full version for your reference. Please note that 1 one of the standard verification documents from category A and 2

3 from category B are sufficient to fulfill the requirements."

Then the part below that, actually the first Okay. sentence says "the conflict check and client due diligence is clear."

What is client due diligence?

- I don't know what was being undertaken at this time for client due diligence.
- You were deputy COO at the time.
- 11 Oh. At this time, okay. Yeah, well, it would be a check 12 of various sources about the background of the individual, or 13 if there is negative press.
 - Q. Okay. And the second paragraph here says "Please note Ruja Ignatova was previously searched for you (original request attached) and there was negative news to report for OneCoin, the company Ruja Ignatova serves as the CEO. As OneCoin nor its parent company, One Life Networks Limited, is not a party in your search attached, Laura Wilkinson is include for her input on whether the attached negative news and the World Check

What is PGL, Mr. Reeder?

Practice group leader. Α.

reports require PGL approval."

- 24 We can take that off the screen. Ο. One moment.
 - If I can show you what's been marked as Defendant's

Reeder - Cross

- Exhibit 542 for identification. Just look at this if you could 1
- just look -- if you could just take a look at this. This one 2
- 3 also has an LLSDNY Bates number on it, right?
- A. Yes. 4
- 5 Q. And this, if you look at the second page, just for the
- benefit of the witness, please, or sorry, it would be on the 6
- 7 fourth page.
- 8 And this is an engagement letter, isn't it,
- 9 Mr. Channo? I'm sorry. Mr. Reeder?
- 10 Α. Yes.
- From Locke Lord? 11 0.
- 12 Α. Yes.
- 13 And it's dated October 2017, 2016? 0.
- 14 '16, yes. Α.
- And it's for International Marketing Strategies Limited? 15 Q.
- 16 Α. Yes.
- 17 The company you testified about before, I believe? Q.
- Α. 18 Yes.
- 19 MR. DEVLIN-BROWN: The government, I mean the defense
- 20 offers Defense Exhibit 542.
- 21 MR. DiMASE: Objection. May we have another sidebar,
- 22 your Honor?
- 23 THE COURT: Sure.
- 24 (Continued on next page)

(At the sidebar)

MR. DiMASE: Judge, this is illustrating the same point we made before. Mr. Devlin-Brown is now putting in another document on which Mr. Scott is not copied. Prior to trial, we briefed this and the defense agreed that anything that Mr. Scott did not see or they could not show he saw would not be admissible as to his state of mind. We have the same objection to this exhibit as we did to the last one. And we may want to brief this issue again. It seems like if it doesn't involve Mr. Scott, it's not clear how it's relevant to the issues here.

MR. DEVLIN-BROWN: State of mind is a big issue at the trial, your Honor, but it is not the only issue, and it is not the only reason to offer documents. I have this engagement letter, one other engagement letter, that's all I really intend to do. I just want to make it clear that the firm did, which it did, continue to do work for these entities.

MR. FOLLY: What is the non-hearsay purpose that you are attempting to offer this into evidence for if it's not state of mind as to Mark Scott?

MR. DEVLIN-BROWN: It's for the fact that Locke Lord continued to do business with these entities, despite the clear implication that was left in direct examination that Locke Lord viewed there to be the significant money laundering risks, that general counsel Michael Comiskey said they had concerns because

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

there were other transactions in the queue. Well, they did the other transactions in the queue.

MR. DiMASE: We brought that out on direct. But, the fact is Mark Scott was involved in all of the things that the government addressed on direct. Now we are getting into things that Mr. Scott is not involved with at all. He's not copied They just don't show anything about.

This also goes back to the original other issue in the government's briefing, the fact that Locke Lord, some third -some other company does business with these people is not relevant to Mr. Scott, especially after he leaves. And he's not copied on any of the diligence or anything else that's being discussed.

MR. DEVLIN-BROWN: I forget the date of this engagement letter.

THE COURT: October 2016.

MR. DiMASE: That is after he's gone.

MR. DEVLIN-BROWN: His last day of the firm is September 30. He's in communication with James Channo after that.

MR. DiMASE: There's been no evidence of connection between these documents.

MR. DEVLIN-BROWN: He is in communication with James Channo after that point. It's not being offered for his state It's being offered that, talk about service of mind.

| JBD3SCO3

providers, it is offered that his own firm continued to do business with Locke Lord. And that's basically it. To rebut the implication from the prior testimony. That's just this document, one more. I think we can leave the rest.

MR. DiMASE: I am not aware of the evidence
Mr. Devlin-Brown is describing regarding the contact between
Channo and Scott after he left. I don't know that there is
that evidence in the record right now. And so, that's an
issue.

MR. FOLLY: There is certainly no evidence that James Channo communicated anything of substance of these communications to Mark Scott. We've never seen one iota of evidence on that issue. That's really the heart of the issue. If it wasn't communicated back to Mark Scott what was going on at Locke Lord, that he wasn't involved in, it's irrelevant.

MR. DEVLIN-BROWN: I don't know exactly when Channo communications ended. Because he had sort of left Locke Lord even before he formally separated. But, it's not just for — the issue isn't just what James Channo told, it's what he didn't tell. James Channo is working directly with Frank Ricketts — sorry. Frank Ricketts, Schneider, that private investigator at one point, he is working with, he is in communications with Ruja and Konstantin about transferring Ruja's assets to Konstantin. So, there clearly are communications he is having with the relevant parties.

MR. DiMASE: A lot of people are working with those people all over the world. That doesn't make it relevant to this trial.

MR. DEVLIN-BROWN: These are not --

THE COURT: How much more do you have on this?

MR. DEVLIN-BROWN: Absent further sidebars, this document, one other, that's all I would need to do with this witness. There is a Konstantin issue that I think is for Konstantin's impeachment, but we don't need to do it in front of this witness right now.

THE COURT: I'll allow it.

(Continued on next page)

1 (In open court)

2 MR. DEVLIN-BROWN: The defense offers Defense Exhibit

3 | 542.

4

7

8

9

10

11

MR. FOLLY: Objection.

5 THE COURT: Over the government's objection it will be

6 received.

(Defendant's Exhibit 542 received in evidence)

MR. DEVLIN-BROWN: If we can publish that exhibit,

Ms. Stanley, and publish it where it is right now which is the engagement letter.

- Q. Mr. Reeder, this is dated October 27, 2016?
- 12 | A. Yes.
- 13 | Q. And it's directed to International Marketing Strategies
- 14 | Limited. Do you see that?
- 15 | A. Yes.
- 16 Q. It describes an engagement for the firm, right?
- 17 | A. Yes.
- 18 Q. And that can only happen if a matter is approved from a
- 19 conflicts perspective, right?
- 20 | A. Yes.
- 21 MR. DEVLIN-BROWN: If we could just blow up,
- 22 Ms. Stanley, the bottom after real estate.
- 23 | Q. It's common for engagement letters to describe the scope of
- 24 | the engagement, right? The matter that will be undertaken?
- 25 A. Yes.

possible."

1

2

3

4

5

6

7

8

- This reads here "Your objectives are to complete the assignment of the lease of part one first floor, One Knightsbridge London to RavenR Capital Limited as soon as
 - And if we could zoom out, that's fine. Then if we can go to the second page, Ms. Stanley. just I can probably read it.
- You see under corporate there, Mr. Reeder?
- 9 Yes. Α.
- 10 And that's a continuation of the discussion of scope of 11 engagement, right?
- 12 Α. Yes.
- 13 It says "We will provide corporate and commercial legal Ο. 14 advice as and when required."
- 15 A. Yes.
- I'd like you to look at one more of these sorts of 16 17 documents, so if we can show just the witness, Ms. Stanley, Defense Exhibit 543. 18
 - Do you recognize this to be another Locke Lord engagement letter, Mr. Reeder?
- 21 Α. Yes.

19

- 22 MR. DEVLIN-BROWN: The defense offers 543.
- 23 MR. DiMASE: We object for the same reasons we've 24 discussed.
- 25 THE COURT: Over the government's objection.

Reeder - Cross

- (Defendant's Exhibit 543 received in evidence) 1
- 2 MR. DEVLIN-BROWN: If we can publish that,
- 3 Ms. Stanley.
- 4 So, this is another engagement letter, is it not, Q.
- 5 Mr. Reeder, and this one is addressed to RavenR Capital
- Limited. Do you see that? 6
- 7 Α. Yes.
- Sitting here today, do you know who RavenR Capital Limited 8
- 9 is?
- 10 Α. No.
- 11 Do you know if it has any connection to Ruja Ignatova?
- 12 Α. No.
- 13 If we could blow up the scope and objectives, please, Ο.
- 14 Ms. Stanley.
- 15 I guess just like the last engagement letter,
- Mr. Reeder, this one has a discussion about the scope of the 16
- 17 assignment?
- 18 A. Yes.
- And according to this engagement letter, it involves the 19
- 20 review of intra-group shareholders, loan, and certain other
- 21 internal corporate documentation relevant to RavenR.
- 22 see that?
- 23 A. Yes.
- 24 Q. Actually, do you remember that e-mail I showed you earlier
- 25 about the Zimbabwe bank deal?

Α. Yes.

1

5

6

7

8

9

15

16

17

18

- 2 That was with someone at a RavenR e-mail address too,
- 3 wasn't it?
- 4 Yes. Α.
 - O. We can take that off the screen.

I want to now talk a bit more about the particular transaction that the government focused on in terms of the \$33 million. You remember being asked about that, right?

- Α. Yes.
- 10 And do you recall before they asked you about the \$33 11 million transaction, there was some e-mails that were shown to 12 you between Mark Scott and Ruja Ignatova about potential use of 13 the firm escrow account?
- 14 A. Yes.
 - MR. DEVLIN-BROWN: If we could publish, Mr. Barile, Government Exhibit 1047 in evidence. If we could just blow up the top of the e-mail maybe until we get to the signature line. That's fine. Thank you.
- 19 Q. So this with is one of the exhibits the government showed 20 you on direct examination, right?
- 21 Α. Yes.
- 22 Q. And you see the portion in the exhibit where Mr. Scott in 23 the third paragraph says "We can do so through our escrow 24 account at Locke Lord as a capital contribution for the new 25 investment fund, " do you see that?

- Α. I see that.
- You don't have any idea whether that occurred or didn't 2
- 3 occur, right?
- Α. No. 4

- Q. And you see at the top of the e-mail second sentence 5
- Mr. Scott writes "The lawyers are going through my KYC right 6
- 7 now to comply with their obligations and to optimize it for
- banks." 8
- 9 KYC means know your customer; is that right?
- 10 A. Yes.
- 11 Finally, in the second paragraph, in the last sentence,
- Mr. Scott writes, "As stated, if companies are sending I need a 12
- 13 copy of incorporation papers and certified copy of the passport
- 14 of any signatory."
- 15 Do you see that?
- 16 Yes. Α.
- 17 Okay. So, this e-mail is February 22, 2016. If we could
- now show Government Exhibits 2005, please, which is in 18
- 19 evidence.
- 20 So you recall seeing this exhibit on direct
- 21 examination, Mr. Reeder?
- 22 I guess you saw a lot.
- 23 Oh, yes, yes. Α.
- 24 So, this e-mail is one of the first e-mails I think you saw
- 25 about the \$33 million escrow transfer, right?

- Reeder Cross
- I saw -- I am not sure it is first or whatever. 1
- 2 It's a month after the February 22 e-mail, Q. Okav.
- 3 Government Exhibit 1047, between Mark Scott and Ruja Ignatova,
- 4 about a potential use of the escrow account as a capital
- 5 contribution for new investment fund, right?
- Okav. 6 Α.
- 7 You don't have any idea, do you, personally, whether the
- communications in February with Ruja Ignatova have anything to 8
- 9 do with this Abbots House penthouse reservation titled e-mail
- 10 or attachment title e-mail that you are seeing right now,
- 11 right?
- 12 Α. That's correct.
- 13 MR. DEVLIN-BROWN: We can take that off the screen,
- 14 Mr. Barile. If we could show Government Exhibit 2006, please,
- 15 Mr. Barile. This is the second to last page. Sorry. The last
- page is just some boilerplate stuff. Right. 16
- 17 The bottom e-mail there, do you see it says it's from
- 18 Ruja@OneCoin.eu?
- 19 A. Yes.
- 20 MR. DEVLIN-BROWN: Actually could we put 2005 back up
- 21 briefly, Mr. Barile. And blow up the bottom e-mail.
- 22 Q. So I believe this e-mail was sent from, it says
- 23 Lucy.Kirby@KnightFrank.com.
- 24 Α. Yes.
- 25 Knight Frank is a law firm. Is that right?

- That's my understanding. Α.
- The e-mail is to RujaIgnatova@RavenR.com, copying Mark 2 Q.
- 3 Scott and others. And communicating "I'm pleased to confirm
- our clients have come back to us this morning to advise that 4
- 5 your offer of 13,600,000 pounds for the above-mentioned
- 6 property has been accepted." Do you see that?
 - Α. Yes.
- Q. You have no reason from the e-mails that you've seen to 8
- 9 believe that there were not in fact buyers interested in -- or
- 10 sellers interested in potentially selling a property to Ruja
- 11 Ignatova for 13.6 million pounds, right?
- 12 Α. Correct.
- 13 MR. DEVLIN-BROWN: We can take that off the screen.
- 14 Could we show Government Exhibit 2008, just the top e-mail,
- 15 please, Mr. Barile.
- Q. So, do you see this e-mail from Mark Scott on March 31 16
- 17 saying "Never was asked to do this here and we had millions
- 18 flowing through. Think this has to do with U.K. law."
- 19 Α. Yes.
- 20 If we can zoom out a little, Mr. Barile. Ο.
- 21 He's responding to an e-mail from Rebecca Watkins who
- 22 had written immediately below "Thanks, Mark. My apologies to
- 23 you, I've been told it was a firm-wide policy."
- 24 Do you see that?
- 25 Α. Yes.

Reeder - Cross

- So, I believe you testified before, Mr. Reeder, in fact 1
- U.K. law does have additional anti-money laundering 2
- 3 requirements for law firms, doesn't it?

MR. DiMASE: Objection. Mischaracterizes the

5 testimony.

4

6

7

THE COURT: Overruled.

- Α. Yes.
- And that wasn't necessarily widely understood within the 8 9 various international offices of the firm, was it?
- 10 Α. I don't know.
- 11 Have you in your experience had partners or other Locke
- 12 Lord lawyers ask questions about U.K. policies for anti-money
- 13 laundering or KYC on clients?
- 14 A. Yes.
- 15 MR. DEVLIN-BROWN: We can take that off the screen,
- Mr. Barile. If we could show Government Exhibit 2010 at the 16
- 17 top of the page, please.
- Q. So you see this e-mail from Mark Scott to Miles Holsworth 18
- and others stating, "Just to be clear, I'm not doubting that 19
- 20 the requirements exist. But how are we supposed to know until
- 21 it's pointed out by someone? Each firm handles escrow intake
- 22 and disbursement differently." Do you see that?
- 23 A. Yes.
- 24 Training on escrow intake and disbursement was not done
- 25 regularly, was it in 2016?

Α. Yes.

- 2 It was done or was not? Q.
- 3 It was -- repeat the question. Α.
- I was asking you if it was not done regularly in 2016? 4 Q.
- I would say yes, it was not done regularly. 5 Α.
- Thank you. You can take that off the screen. Do you 6 0.
- 7 remember the government asking you some questions about a
- matter related to I guess called iCard. Do you remember that? 8
- 9 Α. Yes.
- 10 If we could put up Government Exhibit 2035, Mr. Barile.
- 11 You remember being asked some questions, Mr. Reeder, about the
- 12 transaction from Zala to iCard as you see right there?
- 13 Α. Yes.
- 14 Client matter number. Do you see line three, client matter
- number? 15
- 16 Α. Yes.
- 17 What is a client matter number at Locke Lord?
- 18 A. Every client has a unique number, and every matter for that
- 19 client has a unique number.
- 20 So that would mean under the conventions your firm uses
- 21 that this is the 11th matter for Zala?
- 22 Α. I don't know.
- 23 Well, do you usually start the matter numbers with one?
- 24 Α. Yes, but, I don't know. I just don't know how they got to
- 25 11, but typically start with one.

SCO3 Reeder - Cross

- Q. Okay. So that would be your assumption seeing something like that, that if it says 11, you can't be sure, but it's
- 3 probably the 11th matter?
- 4 MR. DiMASE: Objection.
- 5 THE COURT: Overruled.
- 6 | A. Yes.

7

- Q. You were asked some questions about the flows of money in connection with this matter, right?
- 9 | A. Yes.
- 10 Q. And you had never actually looked at those documents prior
- 11 | to preparing for your testimony?
- 12 | A. Yes.
- 13 Q. "Yes" meaning you had not looked at them, right?
- 14 A. I did not, I had not looked at them before.
- 15 | Q. The firm has never, to your knowledge, conducted any
- 16 | investigation into those transfers, right?
- 17 A. Not to my knowledge.
- 18 Q. The matter itself, the iCard matter, you don't know what it
- 19 | involved, right, in terms of legal work?
- 20 A. Yes, I do not know.
- 21 | Q. So, you don't know whether it involved litigation or a
- 22 | transaction or any number of other things that I guess lawyers
- 23 | do, right?
- 24 A. Correct.
- MR. DEVLIN-BROWN: Just a moment, your Honor.

Case 1:17-cr-00630-ER Document 197 Filed 12/12/19 Page 116 of 178

JBD3SCO3 Reeder - Cross

THE COURT: If you wish, Mr. Devlin-Brown, we can take our afternoon break now. It's 12:40, so 15 minutes. Ladies and gentlemen, do not discuss the case.

(Jury excused)

(Continued on next page)

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

THE COURT: Mr. Reeder, you may step down.

THE WITNESS: Thank you.

THE COURT: Any issues for me?

MR. DiMASE: No.

(Recess)

MR. DEVLIN-BROWN: I don't believe Mr. DiMase is here but we have one issue to raise.

THE COURT: Okay. Do you want to give me a preview, Mr. Devlin-Brown?

MR. DEVLIN-BROWN: Sure, your Honor. So, in the sidebars back and forth I neglected to admit the engagement letter that corresponded with the July 12, 2018, conflict check that you permitted us to admit, but didn't say that they pursued an engagement. The exhibit for the engagement letter itself is 720. So I do plan on offering that one.

> THE COURT: Okay.

MR. DEVLIN-BROWN: And the other issue, which we don't necessarily need to resolve with this witness on the stand, but perhaps I can just direct your Honor to it. Is 721. involves e-mails between, among others, James Channo, the law firm partner Locke Lord and Konstantin Ignatov, the government's witness. And the subject matter of the e-mails appears to be transferring title of properties held by Ruja to Konstantin. Which I think is quite relevant, given that Mr. Ignatov testified he only received a nominal salary and the

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

power of attorney awarding him property he thought was forged by Irina Dilkinska. This seems to show efforts to at least obtain access to Ruja Ignatova's properties through Locke Lord.

> THE COURT: That's not going to happen this afternoon.

MR. DEVLIN-BROWN: I don't need it with the witness on the stand.

> THE COURT: Okay.

MR. DiMASE: Judge, just briefly. It sounds like the basis for the admissibility of this evidence is impeachment of Mr. Ignatov. The rules are very clear, you have to confront the witness before you can admit any evidence. And he did not confront the witness about these e-mails or about this issue. So I just don't see how they are admissible on any other basis.

MR. DEVLIN-BROWN: We're happy to take that up later. We can look into the record.

THE COURT: Very well. Okay. Let's get Mr. Reeder. And let's get the jury. Do we expect to be the rest of the day with Mr. Reeder?

MR. DEVLIN-BROWN: I think I probably have at least an hour.

MR. DiMASE: An hour?

(Continued on next page)

23

24

4

5

6

7

8

9

10

1 (Jury present)

THE COURT: Mr. Devlin-Brown. 2

MR. DEVLIN-BROWN: Thank you, your Honor.

Thank you again, Mr. Reeder. We were talking about the iCard transaction a moment ago. And I'll come right back to this, but there is just a housekeeping matter I need to take care of.

Do you recall earlier being shown a conflicts check for Ruja Ignatova in July 2018?

- A. Yes.
- 11 Q. Could I ask you to take a look at just for your own,
- 12 Ms. Stanley can display it or you can look in the book, Defense
- 13 Exhibit 720. Do you recognize this, Mr. Reeder, to be a
- 14 additional Locke Lord engagement letter?
- A. Yes. 15
- MR. DEVLIN-BROWN: The defense offers Defense Exhibit 16 17 720.
- MR. DiMASE: As we discussed at sidebar. 18
- THE COURT: It will be received. 19
- 20 (Defendant's Exhibit 720 received in evidence)
- 21 MR. DEVLIN-BROWN: If we can please publish that,
- 22 Ms. Stanley.
- 23 Q. So this is an engagement letter from James Channo; is that
- 24 right, Mr. Reeder?
- 25 Yes. Α.

JBD3SCO3

- It is addressed to Ruja Ignatova?
- Α. 2 Yes.

- 3 Dated July 12, 2018? 0.
- Α. Yes. 4
- 5 The first paragraph states "Further to recent discussions
- with Mr. Schneider." Do you see that? 6
- 7 Α. Yes.
- 8 Q. Do you know a Frank Schneider by any chance?
- 9 Α. No.
- 10 Then the rest of that sentence is "we believe it is
- 11 important that we revisit the manner in which you hold your
- 12 real estate interests in the U.K." You see that?
- 13 A. Yes.
- 14 Q. And then if you could just blow up scope of engagement.
- Scope and objectives, please, Ms. Stanley. That's sufficient. 15
- 16 Thank you.
- 17 So, do you see under scope of work it says "Evaluating
- 18 most effective way for you to hold your real estate interests
- 19 in the U.K. factoring issues such as tax, discretion of holding
- 20 to the extent possible, and simplicity of structure."
- 21 Α. Yes.
- 22 Discretion of holding, does that mean anything to you?
- 23 Α. No.
- 24 It doesn't mean like confidentiality or privacy maybe? Ο.
- 25 No, it doesn't mean anything to me. Α.

4

5

9

10

Reeder - Cross

That's not the plain meaning of discretion of holding to 1 2 you?

MR. DiMASE: Objection.

THE COURT: Overruled.

- It doesn't mean anything to me.
- Okay. If we could go to the last page of this document, 6 0.
- 7 please. Ms. Stanley, just if you go to the last page.
- Actually it's not necessary. Take it off the screen. 8

Let me go to the iCard that we were talking a little bit before the break. Do you recall being shown e-mails from

- 11 Mr. DiMase relating to that, that transaction?
- 12 A. Yes.
- 13 Just like the e-mails relating to the Zimbabwe bank, you 0.
- 14 didn't know one way or the other whether there are other
- 15 e-mails in the same chain that you hadn't seen or variations on
- the chain? 16
- 17 A. Yes.
- 18 MR. DEVLIN-BROWN: I'd like you to take a look, first
- we are going to have the government exhibits. If you wouldn't 19
- 20 mind, putting up, Mr. Barile, 1317 which is in evidence.
- 21 Sorry. That may not be correct. Just give me one second. I
- 22 have the wrong exhibit if you could take that off the screen.
- 23 Sorry. 1378, Mr. Barile.
- 24 Q. Do you see the middle e-mail there from Mark Scott to
- 25 Giselle?

- Α. Yes.
- 2 Asking some questions? Q.
- Α. 3 Yes.

- 4 And do you see the response that I believe Mr. DiMase Q.
- 5 showed you as well in which Gilbert Armenta writes to Mark
- 6 Scott "Really, you're asking these questions regarding iCard
- 7 and bank information. Really" with the extra Ls?
- 8 A. Yes.
- 9 MR. DEVLIN-BROWN: We can take that off the screen,
- please, Mr. Barile. And I'd like to show just the witness, 10
- 11 Ms. Stanley what's been marked for identification as Defense
- 12 Exhibit 556.
- 13 Well, I'd like to offer 556 into evidence, your Honor.
- 14 I have an extra copy for you.
- 15 MR. DiMASE: No objection.
- THE COURT: 556 will be received. 16
- 17 (Defendant's Exhibit 556 received in evidence)
- 18 MR. DEVLIN-BROWN: If we could publish that, please,
- 19 Ms. Stanley. Great. If we could just zoom for now on the
- 20 bottom portion of the e-mail, Ms. Stanley.
- 21 So, this is the same e-mail we saw at the bottom of
- 22 Government Exhibit 1378 a moment ago, right? With Mr. Scott
- 23 asking questions of Giselle "whom is it addressed? To JSC?"
- 24 Do you remember just reading that?
- 25 Α. Okay, yes.

Reeder - Cross

- Okay. If we could zoom out, please, Ms. Stanley. And this 1 version of the e-mail thread doesn't contain the "really" with 2
- I'm sorry, what are you asking? 4 Α.
- 5 Do you remember we just saw a version with the same e-mail 6 at the bottom, but an e-mail at the top from Gilbert Armenta 7 saying "Really, you are asking these questions about iCard and
- bank information, really?" 8

the extra Ls, right?

- 9 I remember seeing that, yes.
- 10 I'll just read up from the chain from the bottom part of
- 11 the e-mail that we've seen on 1378. There's a response from
- 12 Gilbert Armenta to Mark Scott copying Giselle Valentin.
- 13 sent the letter to Georgie and copy me and him to sign it and
- if he has any questions call me." And then there is a response 14
- 15 which looks like it's from Ms. Valentin, writing "okay will do.
- Mark, please send me the letter and note the iCard1 funds were 16
- 17 sent in a separate wire. These funds are completely isolated
- 18 from any other transactions."
- 19 Then the e-mail right above that you see that there is
- 20 no Mark Scott on that e-mail, right, that you can tell?
- 21 Right. Correct. Α.
- 22 And Gilbert Armenta e-mails Giselle Valentin "Don't respond
- 23 to Mark." Do you see that?
- 24 Α. Yes.
- And the response from Giselle Valentin is "understood." 25

Α. Yes.

1

5

6

7

8

9

10

11

12

13

14

15

- Fair to say you frankly have no idea what these people are 2 Q. 3 talking about in connection with this transaction?
- 4 Correct. Α.
 - Okay. We can take that off the screen. I want to ask you some biographical information about Mark Scott and how he came to Locke Lord.

Perhaps if you would be so kind, Mr. Barile, if we can put on the screen what's already in evidence as Government Exhibit 2201. And if we could page down to I believe it's about 14. It is the Locke Lord bio. Well, actually, there we go. Thank you very much, Mr. Barile.

So, is it common for partners at Locke Lord to have a bio on the web?

- Yes. Α.
- Q. And that's so clients or potential clients can see their 16 17 areas of experience and expertise?
- 18 A. Yes.
- 19 And do you see Mark Scott in the middle paragraph is 20 described as -- I'll read. "Mark's experience in complex 21 transactions includes representing private equity funds and 22 large corporations and portfolio acquisitions, strategic 23 investments and structuring real estate investments for 24 corporate investors." Do you see that?
- 25 Α. Yes.

- Reeder Cross
- 1 The third paragraph notes he is a native German speaker and assists U.S. and German clients? 2
- 3 Yes. Α.
- 4 And I think you actually mentioned you were part of a Q.
- 5 business development project, or at least putting people in
- touch with Mark recalling that he had spoken German? 6
- 7 Α. Yes.
- 8 This notes at the very top that Mark Scott is a partner in
- 9 the Miami and West Palm Beach office of Locke Lord. Do you see
- 10 that?
- 11 I see that.
- 12 Was there both a West Palm Beach office and a Miami office
- 13 at that time?
- 14 Α. Yes.
- 15 Q. Were either of those acquired from one of the law firms you
- 16 had merged with?
- 17 Miami was acquired from the Edwards Wildman Palmer
- 18 acquisition.
- 19 From which? Q.
- 20 The Edwards Wildman Palmer. Α.
- I believe you testified that took place in 2015 or? 21 Q.
- 22 Α. January 10, 2015.
- 23 That was a very small office I think you testified, right? 0.
- 24 Α. I'm not sure, I think it was a small office.
- 25 Had you ever been there or visited?

- 1 Α. No.
- In your role as deputy COO, were there, you know, issues 2
- 3 that had to be confronted when you absorbed this new firm in
- terms of integrating everyone? 4
- I was not deputy COO at the time of the merger. 5
- I quess just based then on your personal experience as a 6
- 7 partner at the firm at the time. Were there sort of
- 8 integration issues that had to be accomplished when you bring
- 9 in a new law firm?
- 10 Α. Yes.
- 11 The Miami office had been part of the previous law firm,
- 12 right?
- 13 A. Yes.
- 14 And part of that integration is explaining the new Locke
- Lord policies and procedures to people in the office of the 15
- firm that's being acquired, right? 16
- 17 A. Could be.
- 18 Q. If we could back up to page 15, please, Mr. Barile.
- this is in evidence already as 2201-15. This is not a Locke 19
- 20 Lord document though, so I don't know if you've seen this exact
- 21 version, but it's common, I imagine, when people apply to
- 22 become a lateral, that they provide their résumé?
- 23 A. Yes.
- 24 And you want to investigate and make sure that they seem
- 25 qualified for the position?

Α. Yes.

- So, according to this résumé, anyway, Mr. Scott was at 2
- 3 Arnstein & Lehr before joining Locke Lord, per the résumé.
- 4 it reported that he was the co-chair of the M&A and private
- 5 equity practice?
- As stated in the résumé. 6 Α.
- 7 Q. Well, you are not aware of any issues, are you, in the
- 8 hiring of Mark Scott where there were problems raised about
- 9 what he reported on his résumé, are you?
- 10 Α. No.
- 11 And the second bullet there says "represent a small group
- 12 of family offices in their investments in general corporate and
- 13 transactional matters." Do you see that?
- 14 A. Yes.
- 15 Q. And then just jumping down to Duane Morris, the third
- bullet, do you see it says closed a billion dollar -- I quess 16
- 17 B-I-O is billion; is that right?
- 18 Α. I guess.
- Either that or short for biological or something? 19
- 20 I don't know. Α.
- 21 Well, he closed a \$1 bio transaction in Brazil. Do you see
- 22 that?
- 23 Α. I see that.
- 24 Involving as reported 4,000 tower assets?
- 25 Yes, I see that. Α.

5

6

7

8

9

10

11

Reeder - Cross

- 1 Okay. You interpret that to be a billion in that context, 2 right?
- 3 I would think so. I would hope so.
 - We can take that off the screen, thank you. Ο.

Now you testified before I believe about the time period of Mark Scott's employment, he was really at Locke Lord for only about a year; is that right?

- From June of 2015 to September of 2016.
- Q. Are you aware that the firm Locke Lord had informed him in early 2016 that he was not hitting the highest performance
- 12 I am not aware of that.

target that the firm wanted?

- 13 Are you aware of any friction between Mr. Scott and the law 14 firm in that period?
- 15 Α. No, I am not aware.
- I believe you testified that you searched for any record as 16 17 to whether Mr. Scott had authorization to work outside of Locke
- 18 Lord in any sort of capacity; is that right?
- That's correct. 19 Α.
- 20 And you didn't find anything? 0.
- Didn't find anything. 21 Α.
- 22 Can I show you what's been marked for just the witness
- 23 Defense Exhibit 555, please. Sorry, I apologize. It's 554.
- 24 Take a look at 554. Do you recognize this to be a Locke Lord
- 25 outside employment disclosure form?

Α. Yes.

1

2

3

4

5

6

7

8

9

MR. DEVLIN-BROWN: The government offers Defense Exhibit 554.

MR. DiMASE: No objection.

THE COURT: 554 will be received.

(Defendant's Exhibit 554 received in evidence)

- Q. So I have some questions about the form. The first paragraph says "The firm recognizes that some employees may hold a job with another organization." Do you see that?
- 10 A. I see that.
- 11 I thought you testified on direct that partners could not 12 hold another job.
- 13 A. No, they're not supposed to without the consent of the 14 executive committee.
- Q. Okay. Is this form outdated to your knowledge or incorrect 15 16 in any way?
- 17 A. I think this form was submitted at the time of his 18 employment.
- Is it not intended for partners really but for other 19 20 employees?
- 21 A. I don't know.
- 22 Q. In any event, Mr. Scott checks the box I am -- sorry, if we 23 could leave that up. Mr. Scott checks the box "I am not 24 currently employed by another organization nor do I intend to
- 25 be." Do you see that?

Yes.

- And the date of this is June 8th, 2015? 2 Q.
- 3 Yes. Α.

Α.

- 4 So, as you would interpret that, that's a representation Q.
- 5 that as of June 8th, 2015, he's neither employed by another
- 6 organization nor then intends to be so employed?
- 7 Α. Yes.
- But other than this, you haven't found any sort of 8
- 9 employment --
- 10 Α. No.
- 11 -- disclosure. We can take that off the screen.
- 12 I want to talk now a little bit about documents
- 13 related to work Mark Scott did while he was employed at the
- 14 firm. If I could have you take a look at Defense Exhibit 104
- for identification. Do you see that, Mr. Reeder -- oh sorry. 15
- 16 Okay. Α.
- 17 Do you recognize that to be an engagement letter for Mark
- 18 Scott?
- 19 A. Yes.
- 20 MR. DEVLIN-BROWN: The government offers Defense
- 21 Exhibit 104 -- defense offers Defense Exhibit 104.
- 22 MR. DiMASE: No objection.
- THE COURT: 104 will be received. 23
- 24 (Defendant's Exhibit 104 received in evidence)
- 25 If you wouldn't mind publishing that to the jury, Okay.

2

3

4

Ms. Stanley.

So, this letter is dated October 15, 2015. And it is on Mark Scott's letterhead, right, Mr. Reeder?

- Yes. Α.
- 5 It is addressed to Ruja Ignatova of One Network Services.
- 6 Do you see that?
- 7 Α. Yes.
- And I believe you testified before that it was a 8
- 9 requirement for new matters to issue an engagement letter that
- 10 there had to be a conflicts check, right?
- 11 Α. Yes.
- 12 And if we could blow up scope of engagement, please,
- 13 Ms. Stanley. So, as you mentioned before, this is the section
- 14 that's used to describe what the matter will involve, right?
- 15 Α. Yes.
- 16 And this reads "You are engaging the firm as your attorneys
- to represent you in connection with a possible restructuring of 17
- your group of companies, your business plan and other general 18
- 19 corporate matters." Do you see that?
- 20 Α. Yes.
- 21 Ο. We can take that off the screen Ms. Stanley.
- 22 And you are aware, aren't you, from bills or invoices
- 23 issued by Locke Lord, that Mr. Scott billed time under this
- 24 engagement, right?
- 25 I'm sorry. Repeat the question? Α.

Case 1:17-cr-00630-ER Document 197 Filed 12/12/19 Page 132 of 178

JBD3SCO3 Reeder - Cross

1 Q. You are aware from invoices that Locke Lord issued that

Mr. Scott billed time pursuant to this engagement, aren't you?

A. I don't know.

Q. Well let me show you then what's been marked for identification as Defense Exhibit 445.

MR. DiMASE: May we have a sidebar on this briefly?

THE COURT: Sure.

(Continued on next page)

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

(At the sidebar)

THE COURT: Yes.

MR. DiMASE: Judge, just to cut this off at the pass so we don't get into it in the middle of the testimony, we don't object to the overall billing records coming in, but -could we show this.

THE COURT: You want to redact the detail?

MR. DiMASE: The details and they're substantive and they appear to be things that would be offered for the truth. And it is our understanding they would have come from the defendant, so it seems like it's hearsay and not admissible. With that portion redacted, I don't think we have an objection to hours, amounts of money, things like that coming in.

MR. DEVLIN-BROWN: Your Honor, I think, first of all, it may fall within a hearsay exception as a business record if it's prepared at or near the time of the matters taking place. But, we are not offering it for the truth. We're offering that's what he sent on his bill to her. I think redacting it will just raise questions about what he did. If your Honor feels it is necessary to say it's not offered for the truth this is what the bill was. I think it is relevant that there are people who are not Mark Scott who have entered time where the description I think is relevant.

MR. DiMASE: All of this looks like it is being offered for the truth. It is hearsay within hearsay. The

JBD3SCO3 Reeder - Cross

remainder of this as a business record the government does not object to. THE COURT: You can put it in as long as you redact the detail. MR. DEVLIN-BROWN: Okay. (Continued on next page)

3

4

5

6

7

8

12

JBD3SCO3 Reeder - Cross

1 (In open court)

> MR. DEVLIN-BROWN: The defense offers Defense Exhibit 445 subject to the redactions that were discussed at sidebar.

We don't need to publish that.

THE COURT: Any objection?

MR. DiMASE: No, not with the redactions.

THE COURT: It will be received.

(Defendant's Exhibit 445 redacted received in

9 evidence)

10 MR. DEVLIN-BROWN: I don't think we will publish it 11 then at this time.

- But you see it in front of you, don't you, Mr. Reeder?
- 13 Α. Yes.
- 14 Q. This reflects a bill dated October 25, 2016, issued to One
- 15 Network Services, attention Dr. Ruja Ignatova from Locke Lord,
- 16 right?
- 17 A. Yes.
- And it lists a matter, a client matter number? 18
- 19 Α. Yes.
- 20 And I believe the total is \$85,687.26? Ο.
- 21 Α. Yes.
- 22 Q. And it lists time entries for two attorneys abbreviated as
- 23 M.S.S. and E.S. Do you see that?
- 24 Α. I see that.
- 25 Any idea who -- well, do you know a Santiago, an associate

by the name of Santiago, first initial E? 1

A. No.

2

3

4

5

7

8

9

10

11

12

13

14

- Q. Do you see from the date range here that the billing entries start on January 4, 2016, and then if we just flip to the second page for the benefit of Mr. Reeder, and continue
- until April 20, 2016. 6
 - A. Yes.

MR. DEVLIN-BROWN: Thank you. We can take that off. The defense offers Defense Exhibit 103.

MR. DiMASE: Objection. Hearsay, your Honor.

THE COURT: Sustained.

MR. DEVLIN-BROWN: May we approach, your Honor?

THE COURT: Sure.

(Continued on next page)

15

16

17

18

19

20

21

22

23

24

(At the sidebar)

MR. DEVLIN-BROWN: So, this is one of the e-mails that we had mentioned this morning. It's, we are not interested in anything Mark Scott wrote on the e-mail. But what we are interested in is Dr. Ruja Ignatova's message or e-mail to Mark Scott as a request for certain type of legal work. It's not offered for the truth. I mean, the defense's theory is largely Ruja Ignatova was a liar. It is offered to show this is what she communicated with Mark Scott, and this is what she told him she needed in terms of legal services.

Your Honor is aware that the government has put in all sorts of e-mails from Ruja Ignatova to Mark Scott as to his state of mind where Ruja Ignatova says something like my Russian boys -- or I don't follow all of those e-mails. But this is an e-mail showing something else she's telling him, which is to do certain legal work. And I think that's relevant to his state of mind, it is relevant to the relationship between Ruja Ignatova and Mark Scott, and we are not offering it for the truth of anything she's stating here. It is a task. It is not even declaration in large part.

MR. DiMASE: Your Honor, the vast majority of this e-mail, almost the only thing in it from Mr. Scott is "FYI."

It is all Ruja Ignatova's words, the co-conspirator at this trial. Her statements are not admissible if offered by the defendant and if they are offered for the truth. And the

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

concern is that these are not truthful statements. These are co-conspirators, and Ruja's setting forth something in a way to make it look like it is legitimate when in fact it is not legitimate, and Mr. Devlin-Brown argued for its truth rather than the reasons that he stated here on the record. So that's the concern the government has. This is a co-conspirator statement, being offered for the truth by the defense.

MR. DEVLIN-BROWN: The work that Mark Scott did for Ruja Ignatova at Locke Lord is highly relevant. She asked him to do certain kinds of legal work. We have other exhibits showing what sort of legal work he was doing. The government is free to offer that that's all a cover for something else. But, these are directions a lawyer is giving to her client about what the -- sorry. The client giving to her lawyer about what the lawyer should do, and it is relevant for that reason.

THE COURT: But the way that you are describing it sounds like you are putting it in for the truth. relevant as direction she is giving Scott in connection with some purportedly legitimate business relationship. It is a co-conspirator statement. I'm not letting you put it in.

MR. DEVLIN-BROWN: Okay.

(Continued on next page)

23

24

(In open court)

- BY MR. DEVLIN-BROWN: 2
- 3 Q. Mr. Reeder, you are aware that Mark Scott used Locke Lord
- 4 as a client after he separated from the firm, aren't you?
- 5 Α. Yes.

- And he engaged the firm to help him on a project called 6
- 7 Blue World Voyages LLC?
- That I don't know. 8 Α.
- 9 Q. But he engaged the firm to help on several different
- 10 projects; is that fair to say?
- 11 I just know he engaged the firm after he left.
- 12 Could you take a quick look then at Defense Exhibit 704,
- 13 just for you. First of all, do you recognize it as a Locke
- 14 Lord invoice?
- Yes. 15 Α.
- And you see the date that is 5/20/18? 16
- 17 Α. Yes.
- 18 And the re line Blue World Voyages LLC?
- 19 Α. Yes.
- 20 And it's directed to MSS International Consultants, BVI
- 21 Ltd. attention Mark Scott?
- 22 Α. Yes.
- 23 Does this refresh your recollection that Locke Lord did do
- 24 some work for Mark Scott during this period in 2018?
- 25 I knew Mark Scott used the firm after his departure, and

- this is a legitimate -- this is an invoice of the firm.
- So, based on your experience with the firm's records, is it 2 Q.
- 3 fair to say that the firm was performing legal services for
- 4 Mark Scott or MSS International Consultants in February of 2018
- 5 or thereabouts?
- 6 A. Based on this -- and the timing here looks like December
- 7 '17 that the services were performed and billed in February
- **'**18. 8

- 9 Q. So, it's fair to say it appears from your review of this
- 10 record of Locke Lord's that the firm was doing some work for
- 11 Mark Scott in December of 2017.
- 12 Well, for MSS International Consultants BVI Ltd.
- 13 With that additional qualification, the firm was doing work
- 14 for MSSI it appears in 2017. And, look, we just got the second
- 15 page, it looks like early 2018 as well, right?
- 16 Yes. Α.
- 17 I would like to ask you some questions about another lawyer
- 18 who worked at Locke Lord Robert Courtneidge. If we could have
- Mr. Barile put on the screen and publish what is already in 19
- 20 evidence as Government Exhibit 2275. We will blow up the
- 21 middle paragraph in a second, but just you can probably barely
- 22 make it out, but it's from August 8, 2016. Do you see that?
- 23 At the top of the e-mail?
- 24 Α. Yes, August 8, 2016.
- 25 And I gather you don't know anyone on the e-mail that this

- was sent to.
- 2 | A. No.

- 3 | Q. OK. Could we just blow up the middle paragraph, please.
- 4 | And this e-mail from Mark Scott says, "One of my partners at
- 5 | Locke Lord is a specialist in the industry of this client and
- 6 we established, before accepting any subscriptions or
- 7 engagement with IMS or B & N, that this industry was completely
- 8 | legitimate and regulated in Germany and Singapore, the
- 9 | locations we were receiving funds from directly or indirectly.
- 10 | I have attached a publicized outline by Locke Lord of how
- 11 cryptocurrency is treated worldwide by governments. As marked,
- 12 | you can see our client is supporting operations in regulated
- 13 | legitimate markets."
- We can remove the blow-up of that, Mr. Barile. Thank
- 15 you. But I would now like to page down to page 5 of this
- 16 government exhibit. And if we could just blow up the title and
- 17 | the authors, please, Mr. Barile.
- So this document is entitled "Cryptocurrencies and
- 19 | Blockchain Technology Update: Research note." Prepared by
- 20 Robert Courtneidge, who is listed as global head of cards and
- 21 payments.
- 22 Is that a position that Mr. Courtneidge held at the
- 23 | firm, to your knowledge?
- 24 A. I knew he was a consultant with the firm. I am not sure of
- 25 his exact title.

Did you understand him to be an expert in payments issues?

Α. Yes.

1

2

8

- 3 And Charlie Clarence-Smith who is listed below Robert
- 4 Courtneidge, did you know him personally at all?
- 5 Α. No.
- 6 And if we could just turn to the next -- well, page 9 of 7 this exhibit, please, and blow up the first part.
 - Does that look like track changes to you, Mr. Reeder, that red?
- 10 No, it really looks like a compare write.
- 11 Compare write, that's a different way of comparing 12 different versions of documents? We will just flip through it 13 but the first sentence, "The EU, as a whole, supports the use 14 of cryptocurrency, however attitudes in relation to regulation
- 15 vary across the member states." You see it list various
- companies, the USA, different states, New York. 16
- 17 We can take that off the screen, Mr. Barile. I'd like
- to publish what is in evidence as Government Exhibit 2013, 18
- 19 please. And if we could blow up the message from -- downward,
- 20 please -- sorry. Just one page at a time. I'm sorry, Mr.
- 21 Barile. Can you just go to the second page. The third page,
- 22 please. Fourth page?
- 23 Give me one moment, your Honor. I may have the wrong 24 document. If we can take that off the screen.
- 25 If you don't mind, can I just confer with my --

- THE COURT: Absolutely.
- So, let me show you what has been marked -- well, not 2
- 3 yet -- Robert Courtneidge, you have become familiar with him in
- 4 preparing to testify, haven't you?
- 5 I met Robert Courtneidge.
- So you know he is an expert in cryptocurrencies. 6 0.
- 7 I know he purports to be an expert in cryptocurrencies.
- And he was apparently good enough for Locke Lord to have 8
- 9 onboard as an expert on cryptocurrency issues for some period
- 10 of time.
- 11 Α. Yes.
- 12 And you are aware from your review of records, aren't you,
- 13 that he also did work with Ruja Ignatova and of related
- 14 entities?
- 15 Α. Yes.
- And the subject matter of his advice related to 16
- 17 cryptocurrency, right?
- 18 A. Name a file. Can you name a file that he worked on?
- Let me show you what has been marked for identification as 19
- 20 Defense Exhibit 483. It's in your book as well, if that's
- 21 easier. This is a Locke Lord document, right? It's sent from
- 22 a Locke Lord e-mail address?
- 23 Α. Yes.
- 24 And it has a bill on it; do you see that -- or an invoice?
- 25 Α. Yes.

JBD7SCO4

Reeder - cross

- And, by the way, the invoice is not payable to Locke Lord 1 itself it looks like, right? 2
- 3 Let me look. Α.
- The second page of the document. 4 Q.
- 5 Α. No.
- Do you know if Robert Courtneidge had permission to do work 6 7 outside of Locke Lord?
- I don't know. 8 Α.
- 9 MR. DEVLIN-BROWN: The government offers Defense 10 Exhibit 483.
- 11 MR. DIMASE: Objection. Can we have a sidebar?
- 12 MR. DEVLIN-BROWN: I will withdraw it and ask a 13 question.
- 14 THE COURT: Ask your question.
- Q. All right. Based on your review of this document sent from 15
- Locke Lord it's apparent that Mr. Courtneidge did work for Ruja 16
- Ignatova at one point, or sent her a bill for it anyway? 17
- 18 A. It looks like the invoice was to Ruja Ignatova.
- OK, I don't need to offer it. I would like you now to take 19
- 20 a look, if you don't mind, at several different documents, and
- 21 I will see if you can authenticate them at once.
- 22 So maybe it's easiest, Mr. Reeder, in your book.
- 23 will give you the numbers. It's 107 -- Defense Exhibit 107,
- 24 149, 207, 486, 505 and 519.
- 25 A. What was the one after 505?

- 519. 0.
- 2 OK. Α.

6

7

8

9

10

11

12

13

14

15

16

- 3 Are these all Locke Lord -- e-mails from the Locke Lord Ο. e-mail system? 4
- Well, they are produced by Locke Lord. 5
 - And you weren't producing things from other e-mail systems, to the best of your knowledge?
 - Α. To my knowledge, yes.
 - MR. DEVLIN-BROWN: The defense offers 107, 149, 207, 486, 505 and 519.
 - MR. DIMASE: Your Honor, the government objects, and we would just ask that this -- we can address these exhibits at the next break, but for now that they not be admitted.
 - THE COURT: OK. Mr. Devlin-Brown, can you move on to the next subject?
 - MR. DEVLIN-BROWN: Certainly, your Honor. know if we'll have another break but --
- 18 THE COURT: There will always be another break.
- 19 MR. DEVLIN-BROWN: I just don't want Mr. Reeder to 20 come back another time. But I will move on.
- 21 I'm just going to ask you to look at a few more just to 22 determine whether they are Locke Lord documents. I'm not going 23 to offer them at this time, but if you don't mind looking, Mr. 24 Reeder, at Defense Exhibits 110, 203 -- I'm sorry, I forgot 151
- 25 is in the middle of those. 110, 151.

Reeder - cross

- 1 I'm sorry. You're confusing me. What were those numbers
- again? 2
- 3 OK. 110. Ο.
- 4 Α. OK.
- 5 151. Ο.
- 6 OK. Α.
- 7 Q. 203?
- 8 Α. OK.
- 9 Q. 214?
- 10 Α. OK.
- 11 Do you recognize all of those to be Locke Lord
- 12 documents?
- 13 A. Locke Lord-produced documents.
- 14 MR. DEVLIN-BROWN: May I confer with my colleagues for
- a moment, your Honor? 15
- 16 THE COURT: You may.
- 17 Q. Let me show you what is in evidence as Government Exhibit
- 1032, please. 18
- Mr. Barile, you were checking that? Oh, sorry, can I 19
- 20 have you publish what is in evidence as Government Exhibit
- 21 1032, please.
- 22 So, if we can go to the second page of that, Mr.
- 23 Barile. We can stop right there.
- 24 This refers to in the first bullet Kryptophone and has
- 25 a number of instructions. And if you could then page up a

SCO4 Reeder - cross

- 1 little bit for the first page. And the e-mail from the bottom
- 2 | from d.godeva. It says, "Dear mark, please find the
- 3 | instructions. I hope you understand it better than me." And
- 4 | then you see the response from Mark Scott, "It seems that
- 5 someone already entered a password." And then you see her
- 6 response, "Let me check. What is your phone number?"
- 7 You don't have any idea if Mark Scott was able to get
- 8 | this phone working or not, right?
- 9 A. No, never even heard of a Kryptophone.
- 10 Q. All right. If we could go to Government Exhibit 2009.
- 11 It's in evidence. If we could blow up the top e-mail. So this
- 12 | is another one of the e-mails the government showed you earlier
- 13 | today in connection with the \$33 million transfer issue. Do
- 14 | you remember that?
- 15 | A. Yes.
- 16 | Q. And from Mark Scott to Michael Comiskey. Do you see that?
- 17 | A. Yes.
- 18 Q. He copies James Channo and other people. And I will just
- 19 read the e-mail.
- 20 | "Ruja, i.e., a related company, has been a client for
- 21 | months. Robert Courtneidge has been advising her since the
- 22 | outset on currency and card issues."
- Do you see that?
- 24 A. I see that.

25

Q. And then the third paragraph, "Robert would know more about

2

3

4

5

6

7

8

9

10

11

12

13

OneCoin, but I am familiar."

Do you see that as well?

- A. Yes.
- We can take that off the screen. Q.

Your Honor, other than frankly the issue we might want to confer about, I think we're done.

THE COURT: OK. Why don't we do this, ladies and gentlemen. Why don't we take a short break. I don't know how long it's going to be, but hopefully no longer than ten or so minutes, and then we will bring you right back out. OK? Don't discuss the case.

And, Mr. Reeder, you can step down.

(Continued on next page)

14

15

16

17

18

19

20

21

22

23

24

(Jury not present)

THE COURT: Be seated. So, let me ask you, Mr. Devlin-Brown, are these two distinct groupings?

MR. DEVLIN-BROWN: Yeah. The first grouping is what we wanted to certainly get into evidence and go through with this witness, and there is different rationales for different e-mails, but what links them together is that Mark Scott is on all of them, and so he is receiving information from Robert Courtneidge or in some cases Ruja — but mostly from Robert Courtneidge — as to what Robert Courtneidge is doing for Ruja Ignatova and cryptocurrency.

So, I think this is highly relevant to Mark Scott's state of mind. He has a senior colleague who he knows is to be expert in cryptocurrency, who he knows has been asked by Ruja to handle cryptocurrency-related matters, and there is no communication of any sort by Mr. Courtneidge to Mark Scott in these or any other e-mails of any concern about Ruja Ignatova or about OneCoin.

And that I think is extraordinarily relevant evidence, your Honor. I mean a lot of this case is going to turn on Mr. Scott's state of mind. Obviously, Mr. Scott could waive his rights and testify to his state of mind, but that's not the only way one is allowed to prove state of mind. The government has sought to prove state of mind repeatedly by showing all of the, you know, quote unquote warning signs and red flags and

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

information from service providers that Mr. Scott may or may not have any sort of close relationship with as evidence that he should have been skeptical of OneCoin and should have believed it to be a Ponzi scheme.

Here he is working with one of his colleagues who is promoted at the firm as an expert in this area, and the fact that his colleague in this joint matter is not saying anything negative to Mr. Scott is highly relevant to his state of mind. That's the basis for admission.

MR. DIMASE: Your Honor, the concern is that these e-mails of nontestifying witnesses are being offered for their truth. And there is a second way these could come in -- or at least the sentiment in them could come in -- and that would be Mr. Courtneidge could come in and testify that he didn't have any concerns about OneCoin, he communicated that -- if it's true -- to Mr. Scott. That would be the proper way to get this into evidence before the jury, not e-mails offered for the truth of the matter asserted in place of an actual witness. That's the concern here, is that Mr. Scott could testify, Mr. Courtneidge could testify, but it's improper to offer out-of-court statements for their truth into evidence. the issue.

THE COURT: I agree with the government. I mean obviously they are arguably relevant, and Mr. Scott's state of mind is an important issue in this case, however, any evidence

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

that gets before the jury has to be appropriate evidence and properly admitted; and these are hearsay statements offered by the defendant, and accordingly I will not allow it.

What about the second grouping, Mr. Devlin-Brown?

MR. DIMASE: My understanding is that we didn't intend to offer those today? Is that right? In which case we may we might be able to deal with this at a later time.

MR. DEVLIN-BROWN: Well, it's sort of two pillars with respect to Mr. Courtneidge. The second group are e-mails that Mr. Scott is not on; they show that in fact Mr. Courtneidge was doing legal work with OneCoin. And that's not directly relevant to Mr. Scott's state of mind, but it informs that Mr. Courtneidge was doing that sort of work. And then when you link in the e-mails in which Mr. Scott is on, that provides that there was a basis for Mr. Courtneidge to make whatever statements he had.

Frankly, your Honor, the second batch of e-mails -which I'm sure the government has similar concerns about -they're not nearly as important as the first batch. And I do think it's not appropriate to sort of do a broad brush of hearsay across all of these exhibits.

If we could just look at -- I'm not saying we need to go through all of them now with the jury there, but if we could just look at one for starters, and I think I can explain why I don't think it's really offered for the truth one way or the

1 oth

other at all.

So, Defense Exhibit 149. So, this is from Robert Courtneidge, it's dated November 24, 2015. He has not been identified, by the way, by the government, it sounds like, as a coconspirator. So, what he says to Mr. Scott in this e-mail -- and he hasn't met Mr. Scott yet, by the way. That's clear from later e-mails.

So, his colleague in London is saying, "Mark, I had a good meeting with Ruja." First sentence, "I had a good meeting with Ruja." Your Honor, I don't care if he had a good meeting with Ruja, a bad meeting with Ruja, a conspiratorial meeting with Ruja; what he told Scott is that he had a meeting with Ruja. That's not offered for the truth; it's offered for Mr. Scott's state of mind.

"I don't think there is any legal work from UK perspective currently, as it is more general advice she needs, which I can help her with."

Again, it doesn't really matter if he had the ability to help with her with that or not help her with that. He is telling his law practice client that that's what he will do, that he has that capacity. That's highly relevant again to Mr. Scott's state of mind.

"She does, however, urgently need to do the restructuring and have the OneCoin company out of Dubai and the networking company out of a friendly jurisdiction."

That is what he is communicating the project involves to Mr. Scott. Maybe that's not what Ruja needs. Maybe Ruja needs someone to create a fake blockchain audit for her, but this is what she is communicating the assignment to be to Mr. Courtneidge who is communicating it to Mr. Scott.

So, none of these things are offered for their truth; they're offered for Mr. Scott's state of mind. And they're certainly significant if not all of these are not hearsay.

MR. DIMASE: Your Honor, it's pretty apparent that this is all offered for the truth. I mean the fact of the meeting is being offered for the truth. The fact of what Ruja told Mr. Courtneidge during the meeting is being offered for the truth. I mean all of this is about a meeting that happened and what she said during that meeting. And it's coming in through e-mail an out-of-court statement of Mr. Courtneidge who is not here to be cross examined, and it's being offered for the truth, so that is the concern.

THE COURT: The ruling stays the same, Mr.

Devlin-Brown, unless you want to make a record with respect to any of the other e-mails.

MR. DEVLIN-BROWN: I would like to. I don't know that it needs to be right now necessarily, if your Honor would prefer --

THE COURT: So we can bring the jury back out?

MR. DEVLIN-BROWN: If you don't mind letting me

JBD7SCO4 Reeder - cross

1 briefly confer.

THE COURT: Sure.

MR. DEVLIN-BROWN: OK, your Honor, that's fine. And we're going to -- I will end my questioning when they come back.

THE COURT: Very well. Let's get the jury. Let's get Mr. Reeder back in, please.

(Continued on next page)

2

3

4

5

6

7

8

9

10

11

12

14

15

(Jury present)

Thank you, ladies and gentlemen, for your THE COURT: patience. Sometimes it can be a little more efficient if we take a couple minutes with you out of the room. With that, Mr. Devlin-Brown.

MR. DEVLIN-BROWN: Thank you, your Honor. I'm going to walk up here all the way, Mr. Reeder, just to collect my stuff and say, thank you, no further questions.

THE WITNESS: OK. Thank you.

THE COURT: Redirect examination.

MR. DIMASE: Thank you, your Honor. May I approach the witness, your Honor? May I approach the witness, your

13 Honor?

THE COURT: You may.

- REDIRECT EXAMINATION
- BY MR. DIMASE: 16
- 17 Q. Mr. Reeder, I am handing you what has been marked for 18 identification as Government's Exhibits 2050, 2051, 2052 and 2053. 19
- 20 OK. Α.
- Do you recognize those? 21 Q.
- 22 Α. Yes, these are e-mails from the system.
- 23 From the Locke Lord system? 0.
- 24 Α. Yes.

25

And they were all e-mails being kept in the regular course

- of Locke Lord's business? 1
- 2 Yes. Α.
- 3 MR. DIMASE: The government is not offering those 4 exhibits at this time, your Honor.
- 5 THE COURT: OK.
- 6 MR. DIMASE: Can we please pull up Government Exhibit 7 2004 in evidence. Can we go down to the second page.
 - Q. Do you remember this e-mail that Ruja sent to Mark Scott about 220,000 Pounds in cash?
- 10 Α. Yes.

8

- 11 And storing them in London?
- 12 Α. Yes.
- 13 Is this the same Robert Courtneidge you were testifying 0.
- 14 about on cross-examination, Mr. Reeder?
- 15 Α. Yes.
- Q. Let me ask you to look at Government Exhibit 2275 which you 16
- 17 testified about on cross-examination. This was an e-mail shown
- 18 to you by Mr. Devlin-Brown during your cross-examination. Do
- 19 you remember that?
- 20 Α. Yes.
- 21 Is there any mention in this e-mail of OneCoin? Q.
- 22 I don't see a mention of OneCoin.
- 23 And Mr. Scott in this e-mail says, "I have attached a
- publicized outline by Locke Lord of how cryptocurrency is 24
- 25 treated worldwide by governments." Do you see that?

- Α. Yes.

- Why don't we page down to that outline. It's entitled 2
- 3 "Cryptocurrencies and Blockchain Technology Update: Research
- Note." Do you see that? 4
- 5 A. Yes, I see it.
- Q. And this is the same Robert Courtneidge that was up on the 6
- 7 e-mail about 220,000 Pounds?
- A. Yes. 8
- 9 Q. If you want to scroll down and scan through here. So there
- 10 are many mentions of bitcoin here.
- 11 Could you go a little slower, Mr. Barile. I
- 12 apologize.
- 13 You can see a number of references to bitcoin in here;
- 14 is that fair to say?
- A. Yes. 15
- Q. Have you seen any references to OneCoin as you scroll 16
- 17 through the document here?
- A. It's going by very quickly. I don't see any reference to 18
- OneCoin. 19
- 20 Q. And this goes on for some time, so I won't make you look
- 21 through it all.
- 22 Can we pull up Defense Exhibit 554. And, Ms. Stanley,
- 23 if you wouldn't mind controlling the computer on this.
- 24 you so much.
- 25 Do you see Government Exhibit -- sorry -- Defense

- Exhibit 554 on the screen? 1
- 2 Α. Yes.
- 3 And you testified about this on cross-examination? 0.
- 4 Α. Yes.
- 5 And at the top it says, "The firm recognizes that some 6 employees may hold a job with another organization. In order 7 to ensure that such employment does not present a conflict of interest or conflict with your responsibilities at the firm, 8
- 9 please answer the questions below as applicable."

10 And so is it fair to say that this is a disclosure 11 form where an employee would be required to disclose any 12 outside employment that they have or outside interests they

14 Α. Yes.

have?

- And the point of the filing of the form is to notify the 15
- firm so that the firm can take any appropriate action, correct? 16
- 17 A. Yes.
- Q. And I think you testified on direct examination that would 18
- involve generally a meeting or some sort of decision-making 19
- 20 process by the executive committee, correct?
- 21 There is a request that's submitted, and then ultimately
- 22 the executive committee makes a decision.
- 23 Q. And that decision can be to approve or deny the request for
- 24 outside employment, involvement in companies, teaching,
- 25 etcetera.

Α. Yes.

- And this particular form is filled out in June of 2 Q. OK.
- 3 2015, correct?
- 4 Α. Yes.
- 5 And that would have been at the time that Mr. Scott started
- at the firm? 6
- 7 Α. Yes.
- And I think you testified that employees are under an 8
- 9 ongoing obligation to disclose outside interests and employment
- 10 to the firm, correct?
- 11 Α. Yes.
- So if after he started in June of 2015 Mr. Scott began 12
- 13 employment outside the firm, or running companies, or something
- 14 of that nature, he would have an obligation to disclose that in
- 15 a similar form; is that right?
- 16 Α. Yes.
- 17 And at that point the executive committee would have an
- 18 opportunity to review it and decide whether or not to approve
- it, correct? 19
- 20 Α. Yes.
- 21 Q. And based on a diligent search of the records that you and
- 22 others have done at Locke Lord, you did not find any evidence
- 23 that Mr. Scott ever made any such disclosure while he was
- 24 working at the firm, correct?
- 25 Yes. Α.

- 0. Is that correct?
- 2 Α. Yes.

- 3 Now, you said that one of the reasons that -- I think you
- said on direct that one of the reasons that the firm conducts 4
- 5 that inquiry is because of potential conflicts of interest,
- 6 right?
- 7 Α. Yes.
- And could you just explain quickly for the jury in the 8
- 9 legal world what is a conflict of interest.
- 10 A. A conflict is that you have your legal obligation as an
- 11 attorney to one party, and that's very critical to the system
- 12 to do that, and you can't represent two parties in a litigation
- 13 matter; you have to represent separate parties. So, we track
- 14 conflicts very, very, very carefully to avoid that problem.
- 15 So, that's the issue.
- Could a conflict also arise when a lawyer is both working 16
- 17 for a company and providing it legal advice at the same time?
- 18 A. Yes.
- So it's not just about representing two parties that may 19
- 20 have different interests in the same matter. There may be
- 21 other sorts of conflicts of interest that arise from a person's
- 22 employment or association with other people and entities; is
- 23 that fair to say?
- 24 That's correct. Α.
- 25 And that's one of the reasons why the firm has this

- disclosure process in place; is that right?
- 2 Α. Yes.

- 3 So if somebody has an outside interest, or job, or position
- 4 that might create a conflict of interest with the legal work of
- 5 the firm, that could be identified and dealt with, correct?
- A. Yes. 6
- 7 All right. And Mr. Scott did not disclose any involvement
- in running a series of private equity funds while he was at the 8
- 9 firm, correct?
- 10 A. Yes, based on our search we did not see anything to that
- 11 effect.
- 12 O. OK. And you have seen some documents on cross-examination
- 13 regarding his involvement in representing various parties. Do
- 14 you recall that?
- 15 Α. Yes.
- And some of those parties included One Network Services, 16
- 17 Ruja Ignatova. Do you recall seeing those?
- 18 A. Yes.
- Would it have been critically important to the firm to know 19
- 20 that Mr. Scott was handling tens and hundreds of millions of
- 21 dollars of Ruja Ignatova's money, outside companies, in
- 22 determining how to proceed with those representations?
- 23 Α. Yes.
- 24 But the firm did not have that information because
- 25 Mr. Scott did not provide it, correct?

- We were not aware of it. 1 Α.
- He did not disclose his involvement in external companies? 2 Q.
- 3 He did not submit the request.
- 4 And the executive committee had no ability, therefore, to Q.
- 5 evaluate the propriety of his involvement in those companies,
- 6 correct?
- 7 Α. Yes.
- 8 Q. Now, can we turn to Government Exhibit 2005 -- I'm sorry --9 2008.
- 10 In this e-mail at the top Mr. Scott says, "Never was 11 asked to do this here and we had millions flowing through." Do 12 you see that?
- 13 A. Yes.
- 14 Q. And this was e-mail communication connected to that \$33
- 15 million -- euro -- transfer, correct?
- 16 Α. Yes.
- 17 And in fact Mr. Scott had transferred millions of dollars
- 18 through firm escrow accounts in February 2016, correct?
- 19 A. Correct.
- 20 And that was the millions of dollars, over \$5 million, that
- 21 went through the escrow accounts, correct?
- 22 Α. Correct.
- 23 MR. DEVLIN-BROWN: Objection to leading.
- 24 THE COURT: It's redirect.
- 25 And you testified that that money originated from bank

- accounts in the United States; is that right?
- Α. 2 Yes.

- 3 And that that money was sent out I think about two weeks
- 4 later to an account in Dubai.
- 5 Α. Yes.
- And I believe you testified on direct examination that that 6
- 7 kind of transaction in general raises potential concerns
- including money laundering; is that right? 8
- 9 A. Correct.
- 10 Q. And can we show Government Exhibit 1405. Can we just
- 11 highlight the top here, just the very top, the subject line and
- 12 to and from.
- 13 This is an e-mail from Mark Scott to Gilbert Armenta
- 14 on February 16, 2016 that you testified about on direct and
- maybe cross as well. Do you recall this? 15
- 16 I remember this, yes.
- 17 Maybe you didn't testify about it. It was shown to you and
- 18 published during your testimony. And can you read the subject
- line. 19
- 20 "Call with this wire stuff. Don't have your assistant give
- 21 me vague instructions. My ass on the line on this."
- 22 Q. And this was two days before the \$5 million was sent to the
- 23 Dubai account out of the Locke Lord escrow account, correct?
- 24 It was close. I can't recall the exact date of the wire. Α.
- 25 Do you recall it was February 18, 2016 that the funds went

JBD7SCO4

- 1 out?
- 2 OK. Α.
- 3 So this would be two days beforehand.
- 4 Α. OK.
- 5 Does that seem right to you?
- That seems right. 6 Α.
- 7 If we could just zoom out, Mr. Barile.

And the first paragraph of this e-mail says, "I am 8 9 trying to help so we have clean documentation." Do you see 10 that?

- 11 A. I see that.
- 12 Can we pull up Defense Exhibit 720. And, Ms. Stanley, if
- 13 you wouldn't mind helping with that, please. Can we scroll
- 14 down, Ms. Stanley, if you don't mind. Second page. If you
- 15 have a way, would you mind expanding number 5 there. Actually,
- sorry, if we could just pull out of that and go back to the 16
- 17 first page. I'm very sorry. Page 1.
- 18 So this is addressed to Ruja Ignatova, this letter?
- 19 Α. Yes.
- 20 And this is in July of 2018? Ο.
- 21 Α. Yes.
- 22 OK. And are you aware that Ms. Ignatova disappeared from Q.
- 23 public view in or about October 2017?
- 24 Α. No.
- 25 Let's now go to the second page. Actually, if we could go

- to the last page, the signature page of this document. And 1 this was sent by Mr. Channo at Locke Lord; is that right? 2
- 3 Yes. Α.
- 4 And, by the way, Mr. Scott was not working at the firm at Q.
- 5 all at this stage, correct?
- Α. Correct. 6
 - He had left in September of 2016.
- '16, yes. 8 Α.
- 9 And this is July of 2018. Ο.
- 10 Α. Yes.

- Some nine or ten months after October of 2016, since that 11
- 12 period of time passed, correct?
- 13 Α. Yes.
- 14 And if we could just go up to number 5 again. At the
- bottom there, I will just read this. "You have given us 15
- instructions that we are to correspond and take instructions 16
- 17 from Frank Schneider and his company Sandstone S.A.
- 18 (Luxembourg) and your brother Konstantin in respect to this
- 19 matter by sending all notices and other documents to you by
- 20 post, e-mail or facsimile, using the contact details set out
- 21 below until such time as you provide written notice to the
- 22 contrary. We will also copy in Irina Dilkinska. We will use
- 23 e-mail extensively, but as you are aware e-mail is not fully
- 24 secure and may be intercepted by third parties."
- 25 Do you see that?

Α. Yes.

1

- One moment. I'm sorry, earlier when I was referring to 2 Q.
- 3 October, the distance of time between October and July of 2018,
- I meant to say October 2017. So that would still be about nine 4
- 5 months; is that fair to say?
- Α. OK. 6
- 7 All right. We can take that down. Q.
- Mr. Reeder, just turning to the guestion of due 8
- 9 diligence, are you familiar with the term due diligence?
- 10 Α. Yes.
- 11 Ο. What is that?
- 12 Due diligence is doing independent research to verify facts
- 13 that are presented by others.
- 14 Q. And is it fair to say that when information is being
- 15 obtained from people either individually or on behalf of the
- company, that the information you get from them is only as good 16
- as the truthfulness of the information they provide? 17
- 18 A. Yes.
- So when you're conducting due diligence, you gather 19
- 20 documents and records from other people often times, correct?
- 21 Α. Yes.
- 22 That includes customer information, for example; is that
- 23 fair to say?
- 24 Α. Yes.

25

If it's about money, source of funds, where the money is

- coming from, correct? 1
- 2 Yes. Α.
- 3 Company-related documents, incorporation records, things of
- 4 that nature, correct?
- 5 Α. Yes.
- And you often are getting those materials from people who 6
- 7 are involved in these companies or in their individual
- 8 capacities, correct?
- 9 Yes. Α.
- 10 And isn't it fair to say that people can lie?
- 11 Α. Yes.
- 12 And people can falsify documents?
- 13 Α. Yes.
- 14 People can provide inaccurate information whether that be
- intentionally or unintentionally. 15
- 16 Α. Yes.
- 17 And in the case of due diligence that could include people
- 18 in a client capacity for the law firm, right? They could
- provide false information? 19
- 20 Α. Yes.
- 21 Q. And in some cases it could include attorneys who are
- 22 working at the firm who could be involved in providing false
- 23 information too.
- 24 It could. It could. Α.
- 25 And the due diligence that's done is only as good as the

- information that the firm gets when conducting the 1
- 2 investigation, correct?
- 3 A. Yes.
- 4 Mr. Reeder, you were asked some questions about the \$5 Q.
- 5 million transfer on February 2016. Do you recall answering
- some questions about that? 6
- 7 Α. Yes.
- And one of the questions you were asked was whether that 8
- 9 transfer -- I believe you might have been asked whether it was
- 10 being investigated. Do you recall that questioning?
- 11 Α. Yes.
- 12 And I think you said you didn't have particular knowledge
- 13 of that transaction being subject to the investigation.
- 14 that what you said?
- 15 Α. At that time.
- OK. And so you're clarifying now that you have an 16
- 17 understanding?
- 18 MR. DEVLIN-BROWN: Objection.
- THE COURT: Sustained. 19
- 20 When you say at that time, what do you mean?
- 21 At the February '16 date I was not -- I mean I don't think
- 22 there was any investigation at that point in time.
- 23 Are you aware of a subsequent investigation --
- 24 MR. DEVLIN-BROWN: Objection.
- 25 THE COURT: Sustained.

Case 1:17-cr-00630-ER Document 197 Filed 12/12/19 Page 169 of 178 1128

JBD7SCO4 Reeder - redirect MR. DIMASE: May we approach, your Honor? THE COURT: Sure. MR. DIMASE: May we approach? (Continued on next page)

(At the side bar)

MR. DIMASE: I would like to clarify one thing. I will be more clear that I am not referencing a government investigation, that I am only going to be asking questions about an internal investigation at Locke Lord, and I will explain why, but maybe Mr. Devlin-Brown would like to --

MR. DEVLIN-BROWN: That sounds highly irrelevant especially if it's been after any contact with either the government or after Mark Scott was arrested. There are different reasons they would dig into those transactions. I barely touched on this on cross-examination. It's just irrelevant and prejudicial.

MR. DIMASE: First of all, Mr. Devlin-Brown did ask questions about an investigation, so I think it's well within the scope of redirect. But more importantly — and this is the bigger picture — Mr. Devlin-Brown has asked many, many questions and brought in many documents and agreements, and even an e-mail from 2018 regarding due diligence, compliance inquiries around Ruja Ignatova, and made the case or tried to make the argument that the firm was happy to go along and conduct business on behalf of these people despite doing such compliance checks.

It is highly relevant that the firm has now decided to do an inquiry into all of this. It undercuts the idea that the firm was just fine with all of this. I don't intend to go into

```
great detail, simply the fact that these transactions are the
1
      subject of an internal investigation of the firm and the
 2
 3
      conduct of various attorneys -- I wouldn't even ask about Mr.
 4
      Scott -- various people at the firm are within the scope of
5
      that internal investigation. That's it.
6
               MR. DEVLIN-BROWN: I mean I think this is beyond the
 7
            I think Locke Lord is potentially subject to a criminal
      investigation, or they could feel like they are in such a
8
9
     position --
10
               MR. DIMASE: I will make very clear that no --
11
               MR. DEVLIN-BROWN: No, I mean our objection is stated.
12
               THE COURT: And the objection is sustained. OK, move
13
      on.
14
              MR. DIMASE: Your Honor, may I just say one more
15
      thing?
             If the jury doesn't hear this, it leaves a
      misimpression that the firm has no problem with any of this at
16
17
      all, and that's not true. They have launched an internal
18
      investigation to see what has happened here, and I think that
      is highly relevant to the very issues that Mr. Devlin-Brown
19
20
      explored on.
21
               THE COURT: When did this internal investigation
22
     begin?
23
               MR. DIMASE: I think this year.
24
                           It's irrelevant; it's not coming in.
               THE COURT:
25
               MR. DEVLIN-BROWN: I would like one minute if I can on
```

redirect.

1

2

3

4

5

6

7

8

9

10

19

20

21

22

(In open court)

THE COURT: You have about 40 seconds, Mr. DiMase.

MR. DIMASE: Yes, your Honor.

- Q. Mr. Reeder, if the law firm was aware that the money that was being used to fund these various transactions was derived from a fraud scheme, would it have handled the money to conduct the transactions?
- A. No.
 - MR. DIMASE: Nothing further.
- THE COURT: Mr. Devlin-Brown. 11
- 12 MR. DEVLIN-BROWN: Thank you, your Honor. I will be
- 13 I won't say the number of questions. auick.
- 14 RECROSS EXAMINATION
- 15 BY MR. DEVLIN-BROWN:
- Q. Could we put on the screen, Mr. Barile, Government Exhibit 16 17 2004 that was just shown to you in redirect. And if we go to the bottom of the e-mail, please, Mr. Barile. 18
 - Do you remember seeing this e-mail before from Ruja Ignatova to Mark Scott and Robert Courtneidge, "I have some cash with me, about 220 GBP. Can you store it in London?" Correct?
- 23 A. Yes.
- And if you page up to the top of the e-mail there is a 24 25 question from Robert Courtneidge, "Mark, did you resolve this?"

Reeder - recross

- And he said "yes." 1
- 2 Α. Yes.
- 3 You have no idea how this was resolved. 0.
- Α. No. 4
- 5 There may be other versions of e-mails we haven't seen?
- Yes. 6 Α.
- 7 They may have spoken on the phone.
- 8 Α. Yes.
- 9 The proper advice would be, no, you cannot store this money 10 at Locke Lord.
- 11 MR. DIMASE: Objection to what would be proper advice.
- 12 Α. I don't know.
- 13 THE COURT: Sustained.
- Q. If we could put on the screen, Ms. Stanley, Defense Exhibit 14 313. 15
- And while she is doing that, do you remember seeing an 16
- 17 e-mail that the government has just presented -- I think it was
- 18 2275 -- from Mark Scott to Paul Spendiff, and you were asked a
- number of questions about whether you see OneCoin anywhere. 19
- 20 you remember that?
- 21 Α. Yes.
- 22 If we could please go to page 5 of this exhibit,
- 23 Ms. Stanley, also from Mark Scott to Paul Spendiff, and if you
- 24 could just blow up the first paragraph.
- 25 Well, you see a reference to OneCoin there, right?

- payment of 91 -- I think a comma is missing -- \$91,428,572 1
- OneCoins, the fourth sentence there? 2
- 3 There is a reference of OneCoin and some Chinese or
- 4 Japanese figures. I believe there is an equivalent to a number
- 5 and then OneCoins.
- 6 Q. We can take that off the screen, Ms. Stanley.
- 7 Do you remember just at the end of your recross --
- your redirect examination -- Mr. DiMase asked you whether 8
- 9 people sometimes lie to their lawyers in the due diligence
- 10 process?
- 11 Α. Yes.
- 12 Mark Scott was a lawyer at Locke Lord, right?
- 13 Α. Yes.
- 14 MR. DEVLIN-BROWN: No further questions.
- 15 MR. DIMASE: I have just one question.
- THE COURT: One. 16
- 17 REDIRECT EXAMINATION
- BY MR. DIMASE: 18
- 19 Q. Mr. Reeder, just to be clear, Mark Scott was the
- 20 relationship partner involved in all of the three real estate
- 21 transactions that you testified about for International
- 22 Marketing Strategies, correct?
- 23 That's my understanding. Α.
- 24 MR. DIMASE: Nothing further.
- 25 THE COURT: Ladies and gentlemen, that takes us to the

Case 1:17-cr-00630-ER Document 197 Filed 12/12/19 Page 175 of 178

JBD7SCO4 Reeder - redirect

end of the day. Please have a wonderful evening. Be safe getting home. Please do not discuss the case. We will see you tomorrow morning.

Mr. Reeder, you may step down. Safe travels to you.

THE WITNESS: Thank you.

(Witness excused)

(Continued on next page)

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

(Jury not present)

THE COURT: Folks, you can be seated. OK. What fire works can we expect tomorrow, if any?

MR. DEVLIN-BROWN: I'm hoping none. But I'm not sure what is next, and what the estimate is at this point and all that jazz.

MR. FOLLY: The next witness is Nicholas Kroll. That's the witness we discussed this morning who will be going through the timeline and related entries on the timeline.

THE COURT: And just so that I'm not missing anything. Mr. Kroll is not on this witness list that the government gave me, correct? Or one or so summary witnesses. But he is not specifically named.

MR. FOLLY: That's possible. He will likely be the next witness. We're going to discuss whether we switch the order. We will inform defense counsel if we do that.

THE COURT: OK. Any further estimate as to when you will be resting?

MR. FOLLY: I think Friday is realistic, depending on the length of cross.

> THE COURT: OK, very well. Anything else?

MR. FOLLY: Not from the government.

MR. GARVIN: Or the defense.

THE COURT: OK. Have a good evening, everyone.

(Trial adjourned to November 14, 2019 at 9 a.m.)

1	INDEX OF EXAMINATION
2	Examination of: Page
3	CHARLES REEDER
4	Direct By Mr. DiMase
5	Cross By Mr. Devlin-Brown
6	Redirect By Mr. Dimase
7	Recross By Mr. Devlin-Brown
8	Redirect By Mr. Dimase
9	
10	GOVERNMENT EXHIBITS
11	Exhibit No. Received
12	1242
13	1374, 1375
14	1376, 1378, 1405
15	1047
16	1026, 1032 and 4089
17	
18	
19	
20	
21	
22	
23	
24	
25	

DEFENDANT EXHIBITS Exhibit No. Received 321
Exhibit No. Received 321
321 .1039 729 .1057 542 .1065 543 .1067 720 .1078 556 .1081 554 .1088 104 .1089
729
542 .1065 543 .1067 720 .1078 556 .1081 554 .1088 104 .1089
543
720
556
554
104
445 redacted